

Fiscal Recipes for Growth in a High Debt Environment*

Preliminary and incomplete - Please do not circulate with authors
permission

Matthieu Lemoine
Banque de France

Jesper Lindé
IMF and CEPR

First version: March 9, 2017

This version: June 15, 2017

Abstract

This paper uses a DSGE model to examine how fiscal policy can stimulate growth in a deep liquidity trap. Specifically, we contrast the merits of hiking sales taxes and public investment. Recent influential work argue that gradual sales tax hikes can be stimulative in long-lived liquidity traps by boosting inflation expectations. Higher public investments (e.g. in infrastructure), should also be more expansive than in normal times by raising the potential interest rate, aggregate demand and inflation expectations. To pin down the channels through which these instruments affect the economy we start out with a stylized sticky price model with fixed private capital, and then move on to analysing the robustness in a workhorse New Keynesian model with endogenous private capital and financial frictions. Our key finding is that the favourable effects of sales tax hikes are not robust across various model specifications, whereas the benefits of higher public infrastructure are indeed robust. We therefore conclude that, in a liquidity trap, fiscal policy should consider public investment opportunities and not merely rely on tax policies to stimulate growth.

JEL Classification: E52, E58

Keywords: Monetary Policy, Sales Tax, Public Investments, Liquidity Trap, Zero Lower Bound Constraint, DSGE Model.

*We are grateful for the useful comments provided by... The views expressed in this paper are solely the responsibility of the authors and should not be interpreted as reflecting the views of the Banque de France, the Sveriges Riksbank or any other person associated with these institutions. Email addresses: jesper.linde@riksbank.se and matthieu.lemoine@banque-france.fr

1. Introduction

Keynes argued in favor of aggressive fiscal expansion during the Great Depression on the grounds that the fiscal multiplier was likely to be much larger in a liquidity trap than in normal times, and the financing burden correspondingly smaller. In today's environment, in which growth in many advanced economies is expected to remain subdued in a foreseeable future, rates of price and wage inflation is low or even absent, and equilibrium real rates are close to or even at record-low levels, there is again a strong case to be made for fiscal stimulus when monetary policy is constrained by its effective lower bound (see e.g. the discussion in Gaspar et al., 2016).

However, the ability and political will to pursue fiscal stimulus have been held back by the elevated post-crisis debt levels. Given the existing high debt levels, and the continued headwinds on public finances due to subdued projected growth rates and unfavorable future demographic developments, any sizeable fiscal stimulus must be near or completely self-financed.

The recent academic literature have identified two such policies which may stimulate growth while being self-financed. One strategy is tax-based, and has been referred to as *unconventional fiscal policy*. It builds on the important work by Correia et al. (2013) and a key ingredient in it is a gradually higher path of the sales tax. A credible commitment to a higher sales tax in the future will boost domestic demand by reducing the wedge between the actual and the potential real rate; it increases the equilibrium real rate and lower the actual real rates through higher inflation and inflation expectations. By the consumption Euler equation, this policy thus increases consumption of households. Moreover, by boosting economic activity this strategy should also increase tax revenues (through higher tax rates and expanding the tax bases), shrink the deficit and reduce debt.

Another strategy which has received considerable attention (see e.g. Bussiere et al., 2017, and Bouakez et al., 2017) is *conventional fiscal policy* in the form of higher public infrastructure spending. The beneficial premise of such a strategy is that it combines the benefits of providing higher demand when the economy is in the liquidity trap, and increases potential output (to the extent that the higher public spending elevates the economy's capital stock) when the economy recovers from the slump. Thus, a properly sized infrastructure spending bill could thus provide notable stimulus in both the near- and medium-term and be fully – or nearly – self-financed.

Such a push is particularly relevant in the current context, as overall infrastructure investment (STAN database, available until 2009) and government investment has declined to low levels in

several euro area countries (Figure 1). For example, in France and Germany, while infrastructure investment was around 3% of trend GDP in the 1970s and the 1980s, it has remained around only 2% since the mid-1990s. Following the crisis, government investment has also fallen to very low levels in Spain and Italy.

As the empirical evidence of these actions are scant in a liquidity trap, we investigate the robustness of these two strategies using New Keynesian DSGE models. Although we are completely sympathetic to examine the merits of the two policies in more empirically oriented frameworks, we note that data limitations (lack of episodes where these policies have been implemented) makes such an exercise problematic.¹ Our starting point is that the gains of policies that are pursued in practice should be robust across different models, and should not be sensitive to the specifics of a given model. In this vein, we begin our analysis in a variant of the simple benchmark NK model of Eggertsson and Woodford (2003) with a fixed private capital. We use this model to study the effects on output and government debt of gradual sales tax hikes and increased in public infrastructure investment. Following Leeper, Walker and Yang (2010), we assume that it takes 1-6 years to complete government investment and the efficiency by which public capital adds to the overall capital stock is limited. Hence, our results are not driven by unrealistic assumptions of speed and size to which higher public investments add to the effective capital stock.

Our paper concludes by examining the robustness of the results in a more empirically-realistic model. In particular, we utilize a model that is similar to the estimated models of Christiano, Eichenbaum and Evans (2005) and Smets and Wouters (2007), but also incorporates “Keynesian” hand-to-mouth agents and financial frictions. As argued by Galí, López-Salido, and Vallés (2007), the inclusion of Keynesian households can help account for the positive response of private consumption to a government spending shock documented in structural VAR studies by e.g., Blanchard and Perotti (2002) and Perotti (2007); more generally, “Keynesian” hand-to-mouth agents and financial frictions can increase the multiplier by amplifying the response of the potential real interest rate.

Our main findings are as follows. First, we find that the beneficial effect of a gradual increase in the sales tax is not robust across various model specifications unless labor income taxes are adjusted aggressively. This finding suggests that the benefits of unconventional fiscal policy is contingent on a “grand bargain” involving adjusting several tax rates simultaneously. This is politically hard to

¹ D’Acunto et al. (2016) examine the effects of the announced VAT hike in Germany 2007, and de Michelis and Iacoviello (2016) examines the one-time VAT hike in Japan. However, there are few or non-existing cases of credible gradual hikes in the sales tax during long-lived liquidity traps. Moreover, there are few episodes with large changes in public infrastructure spending in liquidity traps.

achieve, and may hence be a risky strategy. Even so, it is interesting that our model simulations show that when capital income taxes are used instead of labor income taxes to stabilize tax revenues and government debt when the sales tax is increased, the macroeconomic boost is more than twice as large in a long-lived liquidity trap. The boost to economic activity implies that also households with no capital savings experience a significant rise in consumption in the short- and near-term as their labor income rise. Measured in consumption opportunities, the inequality in consumption falls between the savers and non-savers in our simulations (i.e., consumption for households without capital rises more than for households without capital in near- and medium term, as the latter take the opportunity to invest in capital). Second, conventional fiscal policy, in the form of higher public infrastructure spending (roads, public transportation, military spending etc.) has robustly benign effects across all variations of the models. Our conclusion is that fiscal reforms should therefore consider public investment opportunities and not merely rely on tax policies to stimulate growth, especially in economies with considerable resource slack and limited debt capacity.

Apart from the papers already mentioned, there is growing literature on the macroeconomic effects of fiscal reforms. A recent paper by Bussière et al. (2017) also analyzes which fiscal reforms could be useful for stimulating growth in a high debt environment. They focus on budget-neutral reforms – which would correspond to our simulations with aggressive tax rules – and show that higher government investment, financed by hikes of the labour income and consumption taxes, would be more beneficial for output growth than a fiscal devaluation (cuts of labour and capital taxes financed by hikes of the consumption tax). Even so, they do not consider the case of unconventional fiscal policy. Bouakez et al. (2017) shows that time-to-build plays a key role for getting a reinforced multiplier of government investment in a liquidity trap. While the disinflationary effect of this policy occurs after the liquidity trap because of time-to-build, its positive impact on household wealth amplifies the increase of aggregate demand and the fall of the real interest rate during the trap. The recent literature has also emphasized the role of the timing of impulses to government investment in a liquidity trap. Le Moigne et al. (2016) show that when part of the higher investment spending occurs after the ZLB incident has ended, the private capital stock is reduced and the positive impact of the public investment push is therefore lower.

The remainder of this paper is organized as follows. Section 2 develops and analyses a stylized New Keynesian model with variations in sales taxes and public capital in which labor income taxes are used to stabilize government debt. The results for this model are then discussed in Section 3. In Section 4 we examine the robustness of the results in the more empirically-realistic model with

capital, hand-to-mouth households and financial frictions. Finally, Section 4 concludes.

2. A Stylized New Keynesian Model

As in Eggertsson and Woodford (2003), we use a standard log-linearized version of the New Keynesian model that imposes a zero bound constraint on interest rates. The model is very similar to the simple model with distortionary labor income taxes analyzed by Erceg and Lindé (2014) with fixed private capital, which is here extended to allow for sales taxes and public infrastructure investment.

2.1. The Model

We start out by characterizing the model without public capital and discuss the effects of changes in the sales tax in this variant. We then describe how we introduce public capital accumulation when discussing the effects of infrastructure investments (in Section 3.2). The key equations of the model without public capital are:

$$x_t = x_{t+1|t} - \hat{\sigma}(i_t - \pi_{t+1|t} - r_t^{pot}), \quad (1)$$

$$\pi_t = \beta\pi_{t+1|t} + \kappa_p x_t + \frac{\kappa_{mc}}{1-\tau_N} (\tau_{N,t} - \tau_{N,t}^{pot}), \quad (2)$$

$$i_t = \max\{-i, (1 - \gamma_i)(\gamma_\pi \pi_t + \gamma_x x_t) + \gamma_i i_{t-1}\}, \quad (3)$$

$$y_t^{pot} = \frac{1}{\phi_{mc}\hat{\sigma}}[g_y g_t + (1 - g_y)\nu_c \nu_t - \frac{\hat{\sigma}}{1 - \tau_N} \tau_{N,t}^{pot} - \frac{\hat{\sigma}}{1 + \tau_C} \tau_{C,t}], \quad (4)$$

$$r_t^{pot} = \frac{1}{\hat{\sigma}} \mathbb{E}_t \Delta y_{t+1}^{pot} - \frac{g_y}{\hat{\sigma}} \mathbb{E}_t \Delta g_{t+1} - \frac{1 - g_y}{\hat{\sigma}} \nu \mathbb{E}_t \Delta \nu_{t+1} + \frac{1}{1 + \tau_c} \mathbb{E}_t \Delta \tau_{C,t+1}, \quad (5)$$

where $\hat{\sigma}$, κ_p , and ϕ_{mc} are composite parameters defined as:

$$\hat{\sigma} = \sigma(1 - g_y)(1 - \nu_c), \quad (6)$$

$$\kappa_p = \frac{(1 - \xi_p)(1 - \beta\xi_p)}{\xi_p} \phi_{mc}, \quad (7)$$

$$\phi_{mc} = \frac{\chi}{1 - \alpha} + \frac{1}{\hat{\sigma}} + \frac{\alpha}{1 - \alpha}. \quad (8)$$

All variables are measured as percent or percentage point deviations from their steady state level.²

Equation (1) expresses the “New Keynesian” IS curve in terms of the output and real interest rate gaps. Thus, the output gap x_t depends inversely on the deviation of the real interest rate ($i_t - \pi_{t+1|t}$) from its potential rate r_t^{pot} , as well as on the expected output gap in the following period. The parameter $\hat{\sigma}$ determines the sensitivity of the output gap to the real interest rate; as indicated by (6), it depends on the household’s intertemporal elasticity of substitution in consumption σ , the steady state government spending share of output g_y (c_y is the steady state consumption share, so $1 = g_y + c_y$), and a (small) adjustment factor ν_c which scales the consumption taste shock ν_t . The price-setting equation (2) specifies current inflation π_t to depend on expected inflation, the output gap and the labor-income tax gap, where the sensitivity to the latter is determined by the composite parameter $\kappa_{mc}/(1 - \tau_N)$ and the sensitivity of the output gap is determined by κ_p . Given the Calvo-Yun contract structure, equation (7) implies that κ_p varies directly with the sensitivity of marginal cost to the output gap ϕ_{mc} , and inversely with the mean contract duration ($\frac{1}{1 - \xi_p}$). The marginal cost sensitivity equals the sum of the absolute value of the slopes of the labor supply and labor demand schedules that would prevail under flexible prices: accordingly, as seen in (8), ϕ_{mc} varies inversely with the Frisch elasticity of labor supply $\frac{1}{\chi}$, the interest-sensitivity of aggregate demand $\hat{\sigma}$, and the labor share in production $(1 - \alpha)$. The policy rate i_t follows a Taylor rule subject to the zero lower bound (equation 3).

Equation (4) indicates that potential output y_t^{pot} depends on the sales tax ($\tau_{C,t}$) and the labor income tax ($\tau_{N,t}$) and varies directly with two exogenous shocks, including a consumption taste shock ν_t and government spending shock g_t . The two latter shocks are assumed to follow AR(1) processes with the same persistence parameter $(1 - \rho_\nu)$, e.g., the taste shock follows:

$$\nu_t = (1 - \rho_\nu)\nu_{t-1} + \varepsilon_{\nu,t}, \quad (9)$$

where $0 < \rho_\nu < 1$. Given the front-loaded nature of the shocks, equation (5) indicates that positive realizations of these shocks boosts the potential real interest rate (noting $\phi_{mc}\hat{\sigma} > 1$); this reflects that each shock – if positive – raises the marginal utility of consumption associated with any given output level. The sales tax shock is allowed to follow a general AR(2) process, here written on error-correction form

$$\Delta\tau_{C,t} = \rho_{\tau,1}\Delta\tau_{C,t-1} - \rho_{\tau,2}\tau_{C,t-1} + \varepsilon_{C,t}. \quad (10)$$

² We use the notation $y_{t+j|t}$ to denote the conditional expectation of a variable y at period $t + j$ based on information available at t , i.e., $y_{t+j|t} = E_t y_{t+j}$. The superscript ‘pot’ denotes the level of a variable that would prevail under completely flexible prices, e.g., y_t^{pot} is potential output. See Appendix A (available online) for the model derivation.

We now turn to discussing how $\tau_{N,t}$ is determined. The government does not need to balance its budget each period, and issues nominal debt as needed to finance budget deficits. Under the simplifying assumption that government debt is zero in steady state, the log-linearized government budget constraint is given by:

$$b_{G,t} = (1+r)b_{G,t-1} + g_y g_t - c_y \left[\tau_{C,t} + \frac{\tau_C}{c_y} (y_t - g_y g_t) \right] - s_N [\tau_{N,t} + \tau_N (y_t + \phi_{mc} x_t)] - \tau_t, \quad (11)$$

where $b_{G,t}$ is end-of-period real annualized government debt as share of trend output, $(y_t + \phi_{mc} x_t)$ equals real labor income, τ_t is a lump-sum tax, and s_N is the steady state labor share.³ Labor income taxes adjust according to the reaction function:

$$\tau_{N,t} - \tau_N = \varphi_b b_{G,t-1} + \varphi_{bb} \tilde{\tau}_{N,t}. \quad (12)$$

This rule has the convenient property that it can be calibrated so it is not very aggressive by selecting a low value for φ_b (and by setting φ_{bb} equal to nil). However, by setting $\varphi_b = 0$ and $\varphi_{bb} = \frac{1}{s_N}$, and defining $\tilde{\tau}_{N,t}$ in the log-linearized government budget constraint (11) so that $b_{G,t} = 0$ for all possible states, i.e.

$$0 = (1+r)b_{G,t-1} + g_y g_t - c_y \left[\tau_{C,t} + \frac{\tau_C}{c_y} (y_t - g_y g_t) \right] - s_N [\tilde{\tau}_{N,t} + \tau_N (y_t + \phi_{mc} x_t)] - \tau_t, \quad (13)$$

then the rule in (11) mimics an aggressive “balanced budget”, because it holds government debt constant (i.e. $b_{G,t} = 0 \forall t$). Finally, note that the complete model includes versions of eqs. (11) - (13) which holds in the notional economy with flexible prices, determining $b_{G,t}^{pot}$, $\tau_{N,t}^{pot}$, and $\tilde{\tau}_{N,t}^{pot}$, respectively.

2.2. Parameterization

Our benchmark calibration is fairly standard at a quarterly frequency; intended to be relevant for the U.S. and the euro area. We set the discount factor $\beta = 0.995$, and the steady state net inflation rate $\pi = .005$; this implies a steady state interest rate of $i = .01$ (i.e., four percent at an annualized rate). We set the intertemporal substitution elasticity $\sigma = 1$ (log utility), the capital share parameter $\alpha = 0.3$, the Frisch elasticity of labor supply $\frac{1}{\chi} = 0.4$, and the scale parameter on

³ In (11), real government debt $b_{G,t}$ and real transfers τ_t are defined as a share of steady state GDP and expressed as percentage point deviations from their steady state values. That is, $b_{G,t} = \left(\frac{B_{G,t}}{P_t Y} \right) - b_G$, where $B_{G,t}$ is nominal government debt, P_t is the price level, and Y is real steady state output; and similarly, $\tau_t = \left(\frac{T_t}{P_t Y} \right) - \tau$. Because of our simplifying assumption that the steady state government debt $b_G = 0$, a time-varying real interest rate does not enter in eq. (11). In the full model analyzed in Section 4, we allow for positive steady state government debt, and hence a role for time-varying debt service costs.

the consumption taste shock $\nu_c = 0.01$. Following recent arguments and evidence in Blanchard, Erceg and Lindé (2016) we select $\xi_p = .9$ so that the results are not contingent on counterfactually large movements in expected inflation. With this choice, the Phillips Curve slope $\kappa_{mc} = .011$ and the sensitivity of inflation w.r.t. the output gap, κ_p , equals 0.06.

We assume that monetary policy would follow a standard simple policy rule by setting $\gamma_i = 0.7$, $\gamma_\pi = 2.5$ and $\gamma_x = 0.25$. In ?? we present alternative results when monetary policy completely stabilize inflation and the output gap in the absence of a zero bound constraint, which can be regarded as a limiting case in which the coefficients on inflation, γ_π , and the output gap, γ_x , in the interest rate reaction function become arbitrarily large.

The government share of steady state output $g_y = 0.23$ (roughly in line with total government spending in the euro area and the United States), and the sales tax $\tau_C = 0.10$ in the steady state (as a compromise between the zero federal sales tax in the United States and the 20 percent rate prevailing in many euro area economies). By making the simplifying assumption that the government debt ratio is nil in the state and that $\tau = -.06$ (so net transfers equals 6 percent of GDP), equation (11) implies in steady state that τ_N equals about 33 percent.⁴ When we consider a non-aggressive tax rule (12), we set the parameter φ_b equal to .01, which implies that the contribution of variations in the labor income tax to the response of government debt is extremely small in the first couple of years following a shock (so that almost all variation in tax revenue comes from fluctuations in hours worked per capita). For the balanced budget rule, we set $\varphi_{bb} = \frac{1}{s_N}$ and $\varphi_{bb} = 0$ as explained previously. Finally, the consumption preference shock is assumed to follow an AR(1) process with persistence of 0.9, so that $\rho_\nu = 0.1$ in equation (9).

3. Results with the Stylized Model

In this section, we report the results in the stylized model

3.1. Impulse Responses to a Gradual Sales Tax Hike

In Figure 2, we show the effects of a hike in the sales tax $\tau_{C,t}$ in normal times and in a 10-quarter liquidity trap. A 10-quarter liquidity trap is roughly the current projection in financial markets of how long the European Central Bank (ECB) is expected to keep their key policy rate at zero, and

⁴ We study in ?? the effects of allowing for a steady state debt share of 100 percent of GDP in the model, i.e. when we set $b_G = 4$ (recalling that b_G in eq. (11) is defined as share of quarterly output). To allow for a clean comparison with our baseline results, we reduce the net transfers τ somewhat in this case, so that the steady labor tax rate remains unchanged at 33 percent.

is generated in the model by assuming that an adverse consumption demand shock eq. (9) hits the economy. Following the insights in Corriea et al. (2013), we assume that the sales tax $\tau_{C,t}$ is hiked gradually and peaks at 1.3 percent after 12 quarters.⁵ With our calibration of the consumption-output ratio in the steady state, a 1.3 percent hike in $\tau_{C,t}$ is consistent with generating 1 percent higher sales taxes revenues as share of GDP if consumption and output would remain unchanged.

In the figure, the left column reports results when the labor income tax adjusts gradually, i.e. $\varphi_b = 0.01$ and $\varphi_{bb} = 0$ in eq. (12), whereas the right column report results under complete debt stabilization (i.e. $\varphi_b = 0$ and $\varphi_{bb} = 1/s_N$). As expected from Correia et al. (2013), we see from the left column that the sales tax hike stimulates economic activity in a long-lived liquidity trap by causing the actual real rate to fall and the potential real rate to rise. However, in normal times when monetary policy would react to the higher sales tax path by raising the policy rate, we see that the impact on economic activity is much more muted. As labor income taxes are assumed to respond very slowly, the higher tax rate and consumption profile implies that tax revenues increase considerably, and government debt falls by about 5 percent after 5 years.

The results are qualitatively similar when labor income taxes responds aggressively to keep government debt unchanged (as can be seen in the bottom right panel), but there are some important lessons which deserves to be highlighted. In a liquidity trap, the labor income tax rate has to be cut more aggressively compared to normal times to stabilize debt, and this causes output, depicted in the top right panel, to rise more when the labor tax rule is aggressive. The finding that output rises more when labor income taxes are aggressively cut counters the wisdom from Eggertsson (2011) and Christiano, Eichenbaum and Rebel (2011), who both argue that *a hike in the labor tax rate stimulates output at the zero lower bound*. However, these authors consider *exogenous* shifts in the tax rule, and hence they do not allow for the effects of tax gaps on inflation, i.e. the term $\frac{\kappa_{mc}}{1-\tau_N} (\tau_{N,t} - \tau_{N,t}^{pot})$ in the Phillips curve (2), and the effects an endogenous tax rule has on potential real rate r_t^{pot} through its effects on potential output y_t^{pot} in (4). Now, the inflation channel is in fact somewhat muted with an aggressive tax rule it induces a persistent negative tax-wedge $\tau_{N,t} - \tau_{N,t}^{pot}$ as can be seen by comparing the inflation response for the non-aggressive and aggressive tax rule panels in Figure 2. So, what drives the elevated output response under the aggressive labor tax rule is the benign impact on expected output growth (compare black-dashed lines in the left and right panels for output), which in turn helps to elevate the path for r_t^{pot} according to equation (5).

⁵ This is achieved by setting $\rho_{\tau,1} = 0.75$ and $\rho_{\tau,2} = 0.001$ in equation (10).

3.2. Impulse Responses to Higher Government Investment

In this subsection, we examine the dynamic effects of higher government investment. To begin with, we describe briefly how government investment builds capital in the model. Then, we turn to the results.

3.2.1. Extending the model with public investment

In the simple model just analysed, we assumed the aggregate capital stock was fixed, and as a consequence, there is no private investment. We now relax this assumption and assume that

$$Y_t = Z_t (K_t^{tot})^\alpha N_t^{1-\alpha}, \quad (14)$$

where

$$K_t^{tot} = (K_P)^\vartheta (K_{G,t})^{1-\vartheta}. \quad (15)$$

Eq. (15) implies that the effective capital stock, K_t^{tot} , is affected by the government capital stock $K_{G,t}$. Following Leeper, Walker and Yang (2010), we assume that the direct impact on Y_t of a one percent increase in $K_{G,t}$ equals 5%⁶. Given our choice of α (.3), we calibrate ϑ to .833 in order to match this output elasticity ($(1 - \vartheta)\alpha = .05$). The law of motion for public capital $K_{G,t}$ is standard:

$$K_{G,t} = (1 - \delta_G)K_{G,t-1} + I_{G,t},$$

where we set $\delta_G = .02$. In line with how the real world works, we assume building the public capital stock takes time so expenses on public capital in period t , $g_{I,t}$, only turns into effective investment into the public capital stock $I_{G,t}$ with delay:

$$I_{G,t} = \frac{1}{6} (G_{I,t-4} + G_{I,t-8} + G_{I,t-12} + G_{I,t-16} + G_{I,t-20} + G_{I,t-24}). \quad (16)$$

The specification in eq. 16 implies a uniform distribution of project completion duration between 1 and 6 years. Leeper, Walker and Yang (2010) assumed a three-year time to build. Obviously, we have in mind that some projects may be relatively fast to complete, like a bridge or building, whereas some other more major projects, for example a new freeway, take longer time to complete. Since our choice is arbitrary, we examine the sensitivity of our specification of $I_{G,t}$, by considering faster and slower average completion times. In addition, we examine the sensitivity of our results w.r.t. the parameter ϑ .

⁶The value 0.05 is the lower value they choose for this elasticity, the other one being 0.10.

In the log-linearized version of the model, all the key equations (1)-(5) remain unaltered, except the equation for y_t^{pot} which now becomes

$$y_t^{pot} = \frac{1}{\varphi_{mc}} \left[\frac{g_y}{\hat{\sigma}} g_t + \frac{1}{\hat{\sigma}} (1 - g_y) \nu_c \nu_t - \frac{1}{1 - \tau_N} \tau_{N,t} - \frac{1}{1 + \tau_C} \tau_{C,t} + \frac{1 + \chi}{1 - \alpha} (z_t + \alpha(1 - \vartheta) k_{G,t}) \right]. \quad (17)$$

In eq. (17), it is important to recognize that total government spending (in log-linearized terms) now equals

$$g_t = g_C g_{Ct} + g_I g_{I,t},$$

where g_{Ct} is government consumption (in percent deviation from steady state) and $g_C = G_C/G$ and $g_I = 1 - g_C$. We set $g_C = 0.87$, so $g_I = 0.13$. Since $g_y = 0.23$, this implies that public investment share of GDP equals 0.03 (0.23×0.13), that is 3 percent.

3.2.2. Results

In Figure 3, we show the effects of a hike in government investment $g_{I,t}$ in normal times and in a 10-quarter liquidity trap. We assume a path with an impulse of 1% of GDP during 8 quarters and, then, a gradual phasing out with a root of 0.9. Again, we compare the cases with non-aggressive (left column) and aggressive (right column) labor income tax rule.

Under a non-aggressive tax rule, higher public investments (e.g. in infrastructure) is more expansionary in a liquidity trap than in normal times by raising aggregate demand and inflation expectations. Given a nominal interest rate stuck at zero, the rise of inflation expectations implies that the actual real interest rate falls sharply, something which does not happen in normal times. On the other hand, while the actual rate remains close to zero during the period of the constant stimulus (i.e. the first two years), the potential real interest rate, r_t^{pot} , is pushed upward during the phasing-out period (from quarter 9 and onwards), because, in a flexible world, the gradual phasing out of government investments implies an increasing path of private consumption which compensates for the fall of government spending. The resulting negative gap between the real interest rate and its potential level boosts the output gap, by more than 2% in the short run (output shown in upper left panel rises roughly equally much, given the small response of potential output under a non-aggressive tax rule). We can also notice that the fiscal stimulus is self-financed when the tax rule is not aggressive; the labor income tax is almost unchanged and the additional tax revenues induce a temporary decrease of government debt by around 1% of GDP.

Turning to the results with the aggressive tax rule, we see that output increases around 1.5% in

the short run in a liquidity trap. The smaller effect is related to the usage of tax receipts. With the aggressive tax rule, the government uses extra receipts to cut the labor income tax, and in a liquidity trap, these tax cuts create deflationary pressures which moderate the fall of the real interest rate and the surge of output. When monetary policy is not constrained by the effective lower bound, the initial effects on output are slightly negative before turning positive as the aggressive labor income tax hikes exert a more negative drag on the economy than the boost to demand. Only when enough projects have been completed and the public capital stock and potential output have risen sufficiently to enable labor income taxes to recede, we see that the effects on output turns positive and approaches those under the non-aggressive rule.

In Figure 4, we examine the robustness of a hike in government investment under a non-aggressive tax rule for four alternative assumptions: (i) public investment is not productive at all; (ii) public investments adds more to the effective capital stock than in our baseline; (iii) all public infrastructure becomes productive after 1 to 2 years; (iv) public infrastructure becomes productive after 5 to 10 years. As shown in Bouakez et al. (2017), productive government spending has two effects on future marginal costs absent from the non-productive case: a positive demand-side effect coming from the increase of permanent income; a negative supply-side effect generated by the future increase of the marginal productivity of inputs. In a liquidity trap, if the demand (supply) effect dominates, inflation expectations will be stronger (resp. weaker), the real interest rate will fall more (less) and, hence, output will also increase more (less). Here, the positive demand-side effect generally dominates for the large set of assumptions that we examine: for our benchmark calibration as well as for alternative cases (ii) and (iii), the output response is amplified compared to the non-productive case (i), while the output response is neither amplified nor dampened for the case (iv) of a very long time-to-build.

So in a liquidity trap, we find that higher public infrastructure investments stimulate to the economy, even for countries which must run balanced budgets. Outside of a liquidity trap, the overall effects is less favorable, especially if the fiscal space to sustain with short-run deficit is limited. Next, we examine the robustness of these results in a model with endogenous private capital.

4. Analysis in a Workhorse Model with Keynesian Households and Financial Frictions

In this section, we examine how the results hold up in an empirically realistic framework with endogenous capital accumulation. The core of the model we use is a close variant of the models developed and estimated by Christiano, Eichenbaum and Evans (2005), CEE henceforth, and Smets and Wouters (2003, 2007), SW henceforth. CEE show that their model can account well for the dynamic effects of a monetary policy innovation during the post-war period. SW consider a much broader set of shocks, and argue that their model – which is estimated by Bayesian methods – is able to fit many key features of U.S. and euro area-business cycles.

However, we depart from the CEE/SW environment in two substantive ways. First, we assume that a fraction of the households are “Keynesian”, and simply consume their current after-tax income. Galí, López-Salido and Vallés (2007) show that the inclusion of non-Ricardian households helps account for structural VAR evidence indicating that private consumption rises in response to higher government spending, and also allows their model to generate a higher spending multiplier. Second, to capture financial frictions explicitly omitted from the CEE/SW models, we incorporate a financial accelerator following the basic approach of Bernanke, Gertler and Gilchrist (1999). In this framework, the corporate finance premium varies with the degree of leverage of the economy due to an agency problem in private lending markets.⁷

We set the share of Keynesian households to optimizing households to 0.5, implying that the former comprise about 30 percent of aggregate consumption in the steady state, and calibrate the parameters affecting the financial accelerator as in BGG (1999). However, we also report some results from a CEE/SW-type specification to help gauge the sensitivity to these factors.

Given space limitations, we relegate most of the remaining details about the model, solution method, and calibration to Appendix B.⁸ Even so, it is important to highlight two features. First, in the model’s fiscal block, government revenue is assumed to be derived from taxes on consumption, labor and capital.⁹ While the sales tax rate and public investment varies exogenously we will, following the analysis in 2, start out by assuming that the distortionary labor income tax

⁷ Following Christiano, Motto and Rostagno (2008), we assume that the debt contract between the entrepreneurs and lenders (households) is written in nominal terms (rather than real terms as in BGG 1999).

⁸ In the models used in this paper, we have worked with log-linearized equations, aside from imposing the zero lower bound on policy rates. Given that we examine model dynamics well away from the steady state, a useful extension of our work would be to solve all model equations using nonlinear methods.

⁹ Given a steady state government spending share of 20 percent and debt/GDP ratio of 75 percent, the steady state tax rate on labor income is 27 percent, capital income 20 percent, and consumption 10 percent.

rate reacts follows the rule:

$$\tau_{N,t} - \tau_N = \varphi_\tau (\tau_{N,t-1} - \tau_N) + (1 - \varphi_\tau) \left[\varphi_b \left(\tilde{b}_{G,t-1} - \tilde{b}_G \right) + \varphi_{bb} \tilde{\tau}_{N,t} \right], \quad (18)$$

where $\tilde{b}_{G,t}$ denotes debt as share of trend annualized GDP, i.e. $\tilde{b}_{G,t} \equiv \frac{B_{G,t}}{4P_t\bar{Y}}$, as deviation from a positive steady state value \tilde{b}_G . This rule has the convenient property that it can be calibrated so that it exhibits substantial inertia – and is not very aggressive even in the long-run by selecting a high value for φ_τ and a relatively low value for φ_b (and by setting φ_{bb} equal to nil). However, by setting $\varphi_\tau = \varphi_b = 0$ and a positive coefficient $\varphi_{bb} = \frac{4}{s_N}$ where s_N denotes the effective labor share, and defining $\tilde{\tau}_{N,t}$ in the log-linearized government budget constraint as

$$0 = \tilde{b}_G (i_{t-1} - \pi_t) + \frac{1+i}{1+\pi} \tilde{b}_{G,t-1} + \frac{1}{4} \left\{ \begin{array}{l} g_t - \tau_t - c_y (\tau_{C,t} + \tau_{Ct}) - s_N (\tilde{\tau}_{N,t} + \tau_N (\bar{w}_t + l_t)) \\ -s_K [(r_K - \delta) \tau_{K,t} + \tau_K r_{K,t} + \tau_K (r_K - \delta) (q_t^k + k_t)] \end{array} \right\}, \quad (19)$$

this rule is a balanced debt rule since it ensures that end-of-period debt remains (or jumps to) steady state, i.e. $\tilde{b}_{G,t} = \tilde{b}_G$, in all possible states. Notice that we will also consider a rule which uses the capital income tax $\tau_{K,t}$ instead of the labor tax rate to stabilize debt, and in this case $\tau_{N,t}$ in eq. (18) is replaced by $\tau_{K,t}$ and $\varphi_{bb} = \frac{4}{s_K(r_K - \delta)}$.

Second, our calibration of the monetary policy rule and the Calvo price and wage contract duration parameters – while within the range of empirical estimates – tilt in the direction of reducing the sensitivity of inflation to shocks. In particular, the monetary rule that is followed when policy is unconstrained is a Taylor rule with a fairly aggressive long-run coefficient of 2.5 on inflation, of unity on the output gap, and 0.7 on the lagged interest rate. Our choice of a price contract duration parameter of $\xi_p = .92$ implies a Phillips Curve slope of about .007, which is on the low side of the median estimates reported in the empirical literature, even if well within reported confidence intervals; and wages exhibit a commensurate degree of stickiness.¹⁰ These parameter choices are aimed at capturing the resilience of core inflation, and measures of expected inflation, during the global recession, see e.g. Erceg and Lindé (2014) for further discussion.

4.1. Dynamic Effects of Sales Taxes

Figure 5 shows the effects of the same gradual increase of the sales tax as in Figure 2, but now when we simulate the full model with all frictions (wage stickiness, hand-to-mouth households, habit

¹⁰ The median estimates of the Phillips Curve slope in recent empirical studies by e.g. Adolfson et al (2005), Altig et al. (2011), Galí and Gertler (1999), Galí, Gertler, and López-Salido (2001), Lindé (2005), and Smets and Wouters (2003, 2007) are in the range of 0.009 – .014. Given our specification of the steady-state wage markup and a wage contract duration parameter of $\xi_w = 0.85$ – along with a wage indexation parameter of $\iota_w = 0.9$ – wage inflation is about as responsive to the wage markup as price inflation is to the price markup.

consumption, adjustment costs of investment and financial frictions). As before, the figure reports the simulation results with the non-aggressive tax rule in the left column, and the aggressive rule in the right column. As explained in further detail below, the expansionary effects of a gradual increase of the sales tax in a liquidity trap is not robust to the financing scheme. The strong amplification in a liquidity trap only holds up when the labor income tax adjusts aggressively. In normal times, the effects are small and similar for both tax rules in the near term, whereas the effects are somewhat more positive in the medium-term under the aggressive rule, basically reflecting that labor taxes are more distortionary than the sales tax.

Under the aggressive tax rule, we get results in a liquidity trap that are qualitatively similar to those obtained with the stylized model: the fall of the real interest rate gap boosts output and inflation in the short run. The main qualitative difference is that the output response is now hump-shaped because of all the frictions included in the full model and that inflation moves less (due to slow nominal wage adjustment). With a non-aggressive tax rule, results are instead very different: the real interest rate does not fall, inflation remains stable and output quickly converges to its potential level that becomes negative because of the increased distortions.

Which frictions are responsible for the failure of this unconventional fiscal policy with such a non-aggressive tax rule? In order to address this issue, we proceeded as follows. First, we checked that we could get results very close to those of the stylized model, when we parametrized to make private investment constant and cancel other features which differs (such as habit persistence and hand-to-mouth consumers). For removing financial frictions, we set the corporate default rate at 0 and the monitoring cost arbitrarily close to 0 (10^{-9}). We also set the adjustment cost of investment at 0.01. Next, we set the depreciation rate at a value arbitrarily close to 0 (10^{-6}), so that, for a given capital share, the investment share becomes negligible. For suppressing consumption frictions, we set the share of hand-to-mouth households at 10^{-9} and the habit parameter at 0.01. The only nominal frictions we kept were wage and price stickiness.

Next, we looked at the role of key mechanisms in isolation. Figure 6 summarizes the results of this analysis. On the left-hand side, we see that a variant of the model which adds hand-to-mouth households and habit formation in consumer preferences for the optimizing households, generates qualitatively similar results as those of the stylized model. On the right-hand side, we see that, when we add endogenous private investment to the stylized model as well as the corresponding frictions (investment adjustment costs and financial frictions), we get results qualitatively similar to those of the full model. In this case, the widened labour wedge implies a drop of employment

in the medium-run and this drop pushes downward the marginal productivity of capital as well as its rental rate in the medium run. As this fall weights on future marginal costs, it hampers the increase of inflation in the short-run, as well as the corresponding fall of the actual real interest rate that would have pushed output upward.

In the end, we find that, when we take into account investment dynamics and the corresponding frictions (adjustment costs and financial frictions), unconventional fiscal policy is not an efficient means for stimulating output. In a more realistic model its favorable effects hinges importantly on a package of fiscal instruments. To be fair, Correia et al. (2013) emphasises that cuts in the labor income taxes are required. Our simulations clarify that this adjustment is critical and that the effects of higher sales tax in isolation does not provide any meaningful stimulus. However, the output costs to reduce government debt are notably lower than for outright spending cuts, which may be self-defeating in the near term (see e.g. Erceg and Lindé, 2014).

Finally, in Figure 7, we look at the sensitivity of results to the fiscal instrument chosen for the tax rule. More precisely, we assess the impact of the same gradual increase of the sales tax, when the government used aggressive cuts of the capital income tax to stabilise government debt. We do not report results in the non-aggressive rule case, as the effects in that case would be similar to those reported and discussed for the non-aggressive labor income tax rule in Figure 5 in the short- and medium-term.

As is well known since Chamley and Judd, the capital income tax creates stronger distortions than the labour income tax or the consumption tax and this would imply in a basic RBC framework that the optimal level of this tax should be zero. Because of this feature, cuts of this tax have generally a stronger multiplier than other tax cuts (see for example Clerc et al., 2017). Our workhorse model has also this feature and we find a strong amplification of the expansionary effect thanks to these tax cuts. Still, one could wonder if these cuts could increase inequalities between hand-to-mouth agents and optimizing ones, as the latter directly benefit from these cuts and not the former. However, interesting enough our simulation shows that hand-to-mouth agents can expand their consumption notably more in the near- and medium-term than optimizing households when this policy is implemented, because their current income also increases a lot due to the expansionary impact of this policy. Optimizing households invests in the capital stock which enables them to increase their consumption relative to the hand-to-mouth consumers in the longer term.

4.2. Dynamic Effects of Public Investment

We now turn to the effects of a hike in public investment. In Figure 8, we report the effects of an identical expansion of government infrastructure investment as in Figure 3. As in the stylized model in Section 3, Figure 8 shows that the expansionary impact of a stimulus on public investment is robust to the aggressiveness of the tax rule. This expansionary impact is also again robust to alternative assumptions about how quickly and forcefully public infrastructure investment contributes to the capital stock (Figure 9). Thus, relative to the stylized model, the added mechanisms in the workhorse model mainly modifies the shapes of responses, which now features some humps. Another interesting feature of these simulations concerns the dynamics of investment: we notice that responses of the private capital stock are negative in normal times, as well as in a liquidity trap for the case of an aggressive tax rule after 5 years. This crowding out of private investment might at first seem surprising, as public capital acts as a technology shock and we expect crowding-in of private investment after technology shocks. However, as shown in Lindé (2009), when the maximum effect of a technology shock is anticipated to happen in the future, agents find it worthwhile to postpone investment expenditures and initially switch their resources toward consumption and leisure because they know that labor effort and capital will become even more productive in the future. Here, we get a similar crowding-out effect in the short run because of the time-to-build in the public capital stock, which makes public investment productive only with a delay of 1 to 6 years.

5. Conclusions

For an economy facing a deep recession and prolonged liquidity trap, there is a strong argument for increasing government spending on infrastructure projects a temporary basis. Such a policy would boost demand in the near-term which is useful, and potential output in the longer term when the economy is recovering. For countries in the Euro area with fiscal space there is still thus a strong case for fiscal stimulus. But our analysis highlights the importance of recognizing that the marginal benefits of such stimulus may drop substantially outside of a liquidity trap, and may likely require financing by higher taxes. Thus for a country like the United States, which now experiences more normalized business cycle conditions, the macroeconomic argument for stimulus via infrastructure spending is much weaker.

[More conclusions here.]

As emphasized by Canova and Pappa (2011), a major issue for future research is to assess whether conditions that have been identified as likely to make fiscal policy highly effective hold empirically.¹¹ Many recent papers, including our own, have used calibrated models with a binding zero lower bound constraint to show that a sizeable response of inflation plays a crucial role in generating a large spending multiplier well above unity; this is also true in models in models in which the monetary policy regime is passive at least for some time.¹² However, the resilience of inflation in the aftermath of the global financial crisis gives reason to question whether inflation is as responsive to fiscal policy, and to macro shocks generally, as implied by existing models that are calibrated based on estimates derived from pre-crisis data. Even more directly, recent analysis by Canova and Pappa (2011) – using a structural VAR with sign restrictions – found that stimulative government spending shocks induce only a transient increase in inflation, rather than the persistent inflation rise required for a big spending multiplier. In future research, it will be important to draw on evidence from the global recession to further refine our empirical understanding of the role of different factors and policies in influencing the response of inflation to fiscal policy, including the characteristics of the monetary and fiscal policy regimes, the parameters of the price and wage Phillips Curve, and the nature of the shocks driving the economy into a liquidity trap.

There are also open questions about whether the traditional channels through which fiscal policy affects aggregate demand remain operative in a severe recession. The potency of the interest rate channel might be impaired to the extent that tight credit and heavy debt burdens reduce the interest-sensitivity of households and firms. As argued by Merten and Ravn (2010), the stimulative effects of government spending may also be muted if the source of recession is a self-fulfilling loss in confidence, reflecting that the higher spending is perceived as a negative signal about the state of the economy. Conversely, various types of fiscal interventions could have a heightened impact through easing collateral constraints on borrowers, reducing precautionary savings, or by affecting financial market risk premia. From a modeling perspective, addressing some of these questions will require a non-linear stochastic framework to capture key channels through which fiscal interventions may operate in the presence of uncertainty such as in recent work by Bi, Leeper, and Leith (2012).¹³

¹¹ These authors provide empirical evidence suggesting that the conditions for a high spending multiplier did not appear to be satisfied during the global recession.

¹² For example, Davig and Leeper (2011) show in a regime-switching model that the government spending multiplier under a passive monetary policy regime is around 1-1/2 after 10 quarters, roughly twice as high as under an active policy regime. The disparity mainly reflects a much larger and more persistent response of inflation under the passive regime.

¹³ These authors examine how the effects of fiscal consolidation vary with the state of the economy, including the level of government debt.

References

- Adam, Klaus, and Roberto M. Billi (2008). "Monetary Conservatism and Fiscal Policy." *Journal of Monetary Economics*, 55(8), 1376-1388.
- Adolfson, Malin, Stefan Laséen, Jesper Lindé and Mattias Villani (2005). "The Role of Sticky Prices in an Open Economy DSGE Model: A Bayesian Investigation." *Journal of the European Economic Association Papers and Proceedings*, 3(2-3), 444-457.
- Altig, David, Lawrence J. Christiano, Martin Eichenbaum, and Jesper Lindé (2011). "Firm-Specific Capital, Nominal Rigidities and the Business Cycle." *Review of Economic Dynamics*, 14(2), 225-247.
- Bernanke, Ben, Gertler, Mark and Simon Gilchrist (1999). "The Financial Accelerator in a Quantitative Business Cycle Framework." In *Handbook of Macroeconomics*, edited by John B. Taylor and Michael Woodford, North-Holland Elsevier Science.
- Bi, Huixin, Eric Leeper, and Campbell Leith (2012). "Uncertain Fiscal Consolidations." NBER Working Paper Series No. 17844.
- Blanchard, Olivier and Roberto Perotti (2002). "An Empirical Characterization of The Dynamic Effects of Changes in Government Spending and Taxes on Output." *The Quarterly Journal of Economics*, 117(4), 1329-1368.
- Bouakez, Hamed, Guillard, Michel and Jordan Roulleau-Pasdeloup (2017). "Public Investment, Time to Build, and the Zero Lower Bound." *Review of Economic Dynamics*, 23, 60-79.
- Bussière, Matthieu, Ferrara, Laurent, Juillard, Michel and Daniele Siena (2017). "Can Fiscal Budget-Neutral Reforms Stimulate Growth? Model-Based Results." Banque de France Working Paper, 625.
- Canova, Fabio and Evi Pappa (2011). "Fiscal Policy, Pricing Frictions and Monetary Accommodation." *Economic Policy*, 26, 555-598.
- Christiano, Lawrence J., Martin Eichenbaum, and Charles Evans (2005). "Nominal Rigidities and the Dynamic Effects of a Shock to Monetary Policy." *Journal of Political Economy*, 113(1), 1-45.

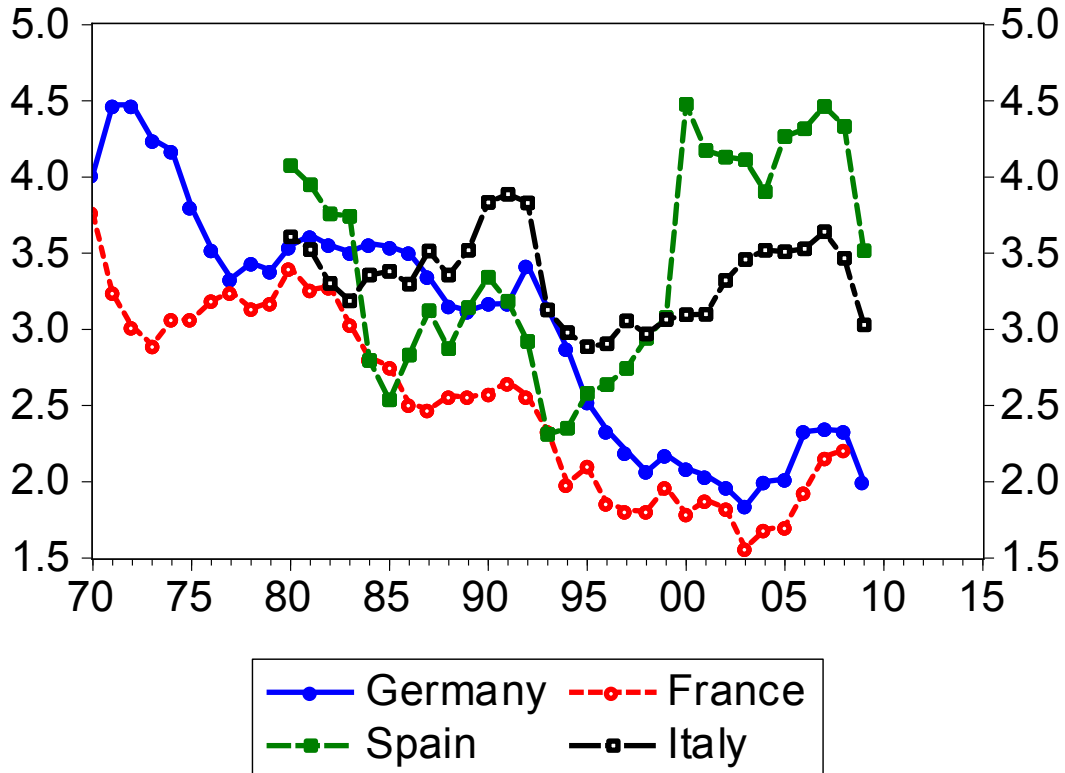
- Christiano, Lawrence J., Martin Eichenbaum, and Sergio Rebelo (2009). “When is the Government Spending Multiplier Large?” *Journal of Political Economy*, 119(1), 78-121.
- Christiano, Lawrence J., Roberto Motto, and Massimo Rostagno (2008). “Shocks, Structures or Monetary Policies? The Euro Area and the US After 2001.” *Journal of Economic Dynamics and Control*, 32(8), 2476-2506.
- Castelletti Font, Barbara, Pierrick Clerc and Matthieu Lemoine (2017). “Should euro area countries cut taxes on labour or capital for boosting their growth?”, *Banque de France Working Paper*, forthcoming.
- Coenen, Günter, Christopher J. Erceg, Charles Freedman, Davide Furceri, Michael Kumhof, René Lalonde, Douglas Laxton, Jesper Lindé, Annabelle Mourougane, Dirk Muir, Susanna Mursula, Carlos de Resende, John Roberts, Werner Roeger, Stephen Snudden, Mathias Trabandt, and Jan in’t Veld (2012). “Effects of Fiscal Stimulus in Structural Models.” *American Economic Journal: Macroeconomics*, 4(1), 22–68.
- Cogan, John F., Tobias Cwik, John B. Taylor, and Volker Wieland (2010). “New Keynesian versus Old Keynesian Government Spending Multipliers.” *Journal of Economic Dynamics and Control*, 34, 281-295.
- Correia, Isabel, Emmanuel Farhi, Juan Pablo Nicolini, and Pedro Teles (2013), “Unconventional Fiscal Policy at the Zero Bound.” *American Economic Review* 103(4), 1172-1211.
- D’Acunto, Francesco, Daniel Hoang, and Michael Weber (2016), “The Effect of Unconventional Fiscal Policy on Consumption Expenditure,” NBER Working Paper No. 22563.
- Davig, Troy and Eric M. Leeper (2011). “Monetary-Fiscal Policy Interactions and Fiscal Stimulus.” *European Economic Review*, 55(2), 211-227.
- Drautzburg, Thorsten and Harald Uhlig (2011). “Fiscal Stimulus and Distortionary Taxation.” NBER Working Paper Series No. 17111.
- Eggertsson, Gauti and Michael Woodford (2003). “The Zero Interest-Rate Bound and Optimal Monetary Policy.” *Brookings Papers on Economic Activity*, 1, 139-211.
- Eggertsson, Gauti (2008). “Great Expectations and the End of the Depression.” *American Economic Review*, 98(4), 1476-1516.

- Eggertsson, Gauti (2010). “What Fiscal Policy Is Effective at Zero Interest Rates?” *NBER Macroeconomics Annual*, 25, 59-112.
- Erceg, Christopher, Luca Guerrieri, and Christopher Gust (2006). “SIGMA: A New Open Economy Model for Policy Analysis.” *Journal of International Central Banking*, 2(1), 1-50.
- Erceg, Christopher and Jesper Lindé (2014). “Is there a Fiscal Free Lunch in a Liquidity Trap?” *Journal of the European Economic Association* 12(1), 73-107.
- Galí, Jordi and Mark Gertler (1999). “Inflation Dynamics: A Structural Econometric Analysis.” *Journal of Monetary Economics*, 44, 195-220.
- Galí, Jordi, Mark Gertler, and David López-Salido (2001). “European Inflation Dynamics.” *European Economic Review*, 45, 1237-1270.
- Galí, Jordi, David López-Salido, and Javier Vallés (2007). “Understanding the Effects of Government Spending on Consumption.” *Journal of the European Economic Association*, 5(1), 227-270.
- Gaspar, Vitor, Maurice Obstfeld and Ratna Sahay (2016). “Macroeconomic Management When Policy Space is Constrained: A Comprehensive, Consistent, and Coordinated Approach to Economic Policy,” Staff Discussion Note 16/09, International Monetary Fund.
- Hall, Robert E. (2009). “By How Much Does GDP Rise if the Government Buys More Output?” *Brookings Papers on Economic Activity*, 2, 183-231
- Jung, Taehun, Yuki Teranishi, and Tsotumu Watanabe (2005). “Optimal Monetary Policy at the Zero-Interest-Rate Bound.” *Journal of Money, Credit, and Banking*, 37(5), 813-835.
- Keynes, John Maynard (1933). *The Means to Prosperity*. London: Macmillan Press.
- Keynes, John Maynard (1936). *The General Theory of Employment, Interest and Money*. London: Macmillan Press.
- Le Moigne Mathilde, Francesco Saraceno and Sébastien Villemot (2016). “Probably too little, certainly too late. An assessment of the Juncker investment plan.” *OFCE Working Paper*, 2016-10.

- Lindé, Jesper (2005). “Estimating New Keynesian Phillips Curves: A Full Information Maximum Likelihood Approach.” *Journal of Monetary Economics*, 52(6), 1135-1149.
- Lindé, Jesper (2009). “The effects of permanent technology shocks on hours: Can the RBC-model fit the VAR evidence?” *Journal of Economic Dynamics and Control*, 33(3), 597-613
- Mertens, Karel and Morten Ravn (2010). “Fiscal Policy in an Expectations Driven Liquidity Trap.” CEPR Discussion Paper No. 7931.
- Nakata, Taisuke (2012). “Optimal Monetary and Fiscal Policy With Occasionally Binding Zero Bound Constraints.” Manuscript, New York University.
- Perotti, Roberto (2007). “In Search of the Transmission Mechanism of Fiscal Policy.” *NBER Macroeconomics Annual*, 22, 169-226.
- Ramey, Valerie A. (2011). “Identifying Government Spending Shocks: It’s All in the Timing.” *Quarterly Journal Of Economics*, 126(1), 1-50.
- Smets, Frank and Raf Wouters (2003). “An Estimated Stochastic Dynamic General Equilibrium Model of the Euro Area.” *Journal of the European Economic Association*, 1(5), 1123-1175.
- Smets, Frank and Raf Wouters (2007). “Shocks and Frictions in US Business Cycles: A Bayesian DSGE Approach.” *American Economic Review*, 97(3), 586-606.
- Traum, Nora and Shu-Chun S. Yang (2011). “Monetary and Fiscal Policy Interactions in the Post-War U.S.” *European Economic Review*, 55(1), 140-164.
- Uhlig, Harald (2010). “Some Fiscal Calculus.” *American Economic Review Papers and Proceedings*, 100(2), 30-34.
- Woodford, Michael (2003). *Interest and Prices*. Princeton University Press.
- Woodford, Michael (2011). “Simple Analytics of the Government Spending Multiplier.” *American Economic Journal: Macroeconomics*, 3(1), 1-35.

Figure 1: Two Proxies of Infrastructure Investment for Selected Euro Area Countries (% of trend GDP)

a. Investment in energy, water, transport and communication



b. Government Investment

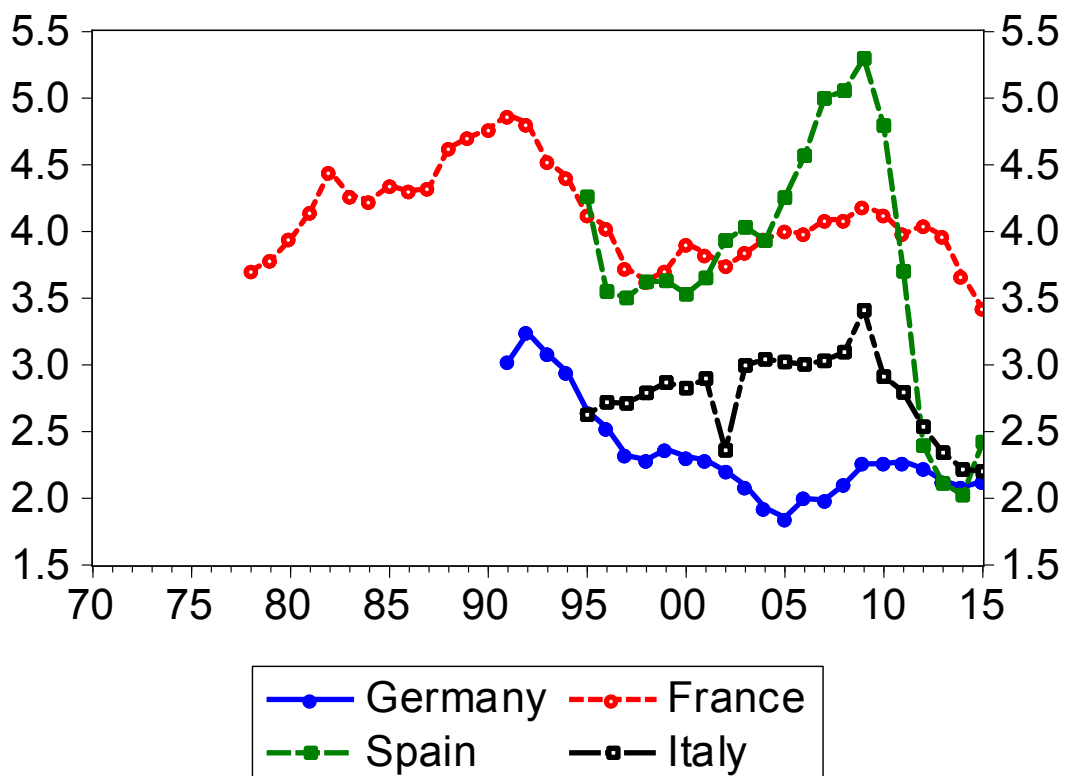


Figure 2. Impulses to Sales Taxes in Normal Times and in a 10 Quarter Liquidity Trap

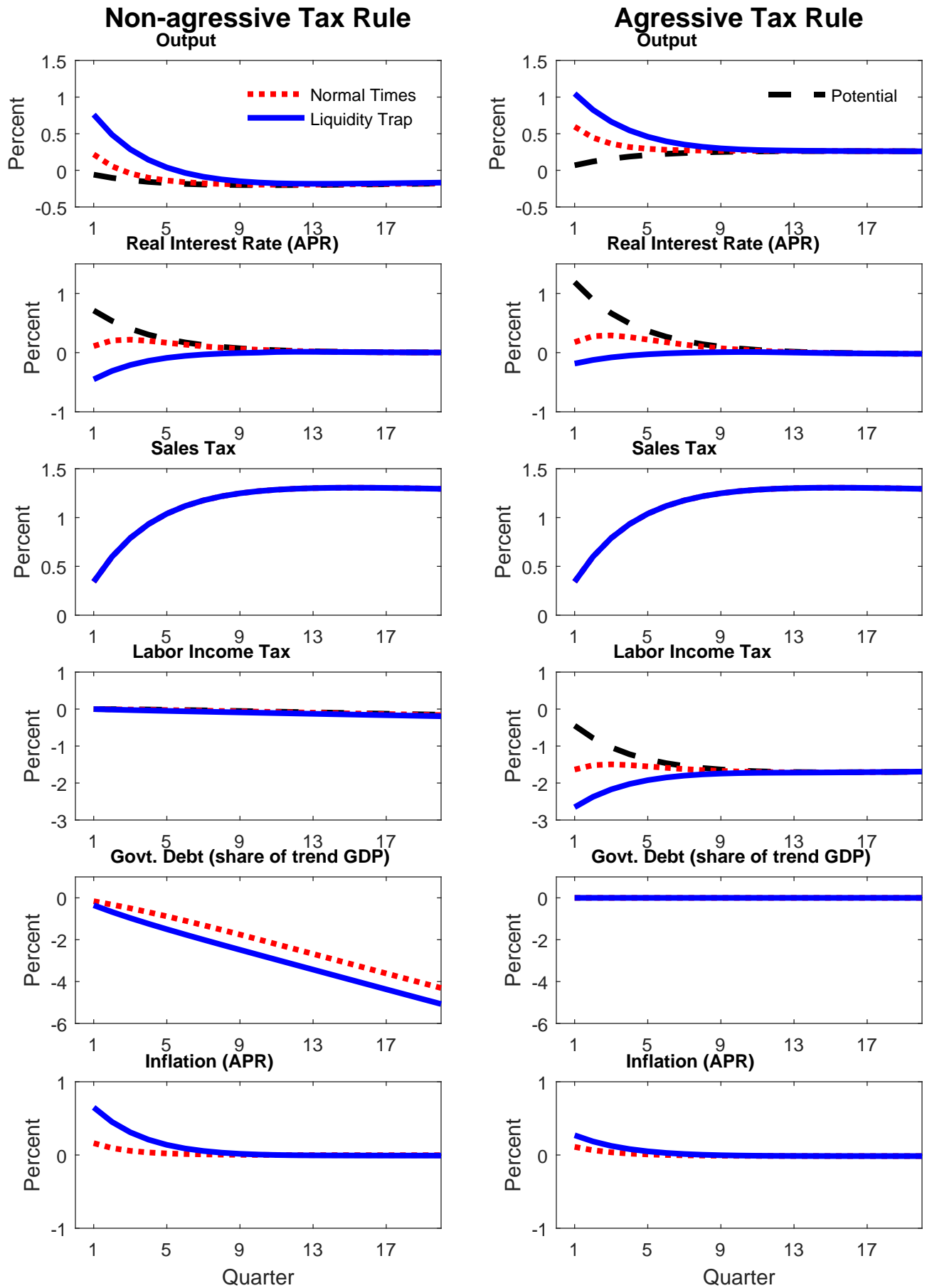


Figure 3. Impulses to Public Invest. in Normal Times and in a 10 Quarter Liqu. Trap

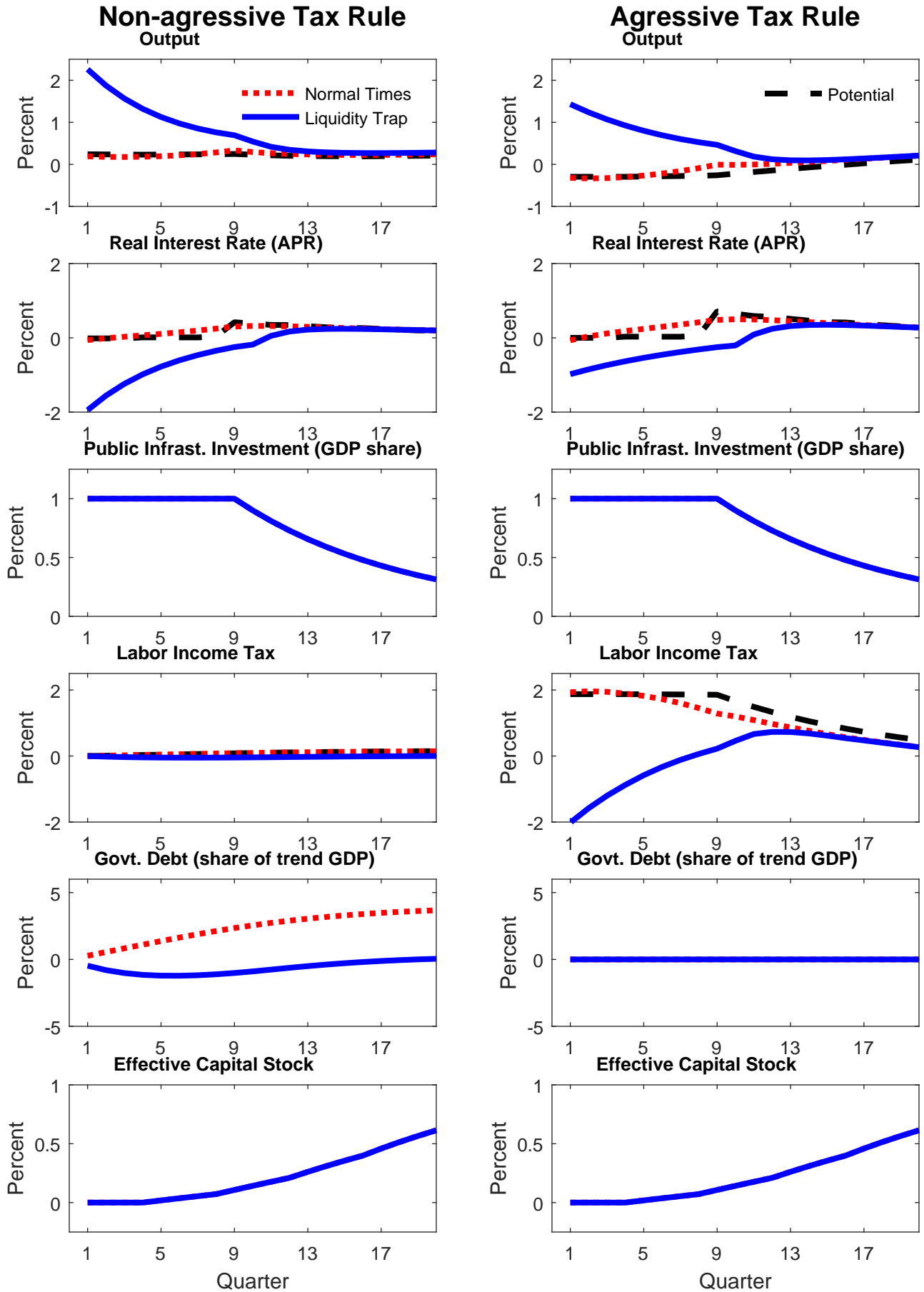
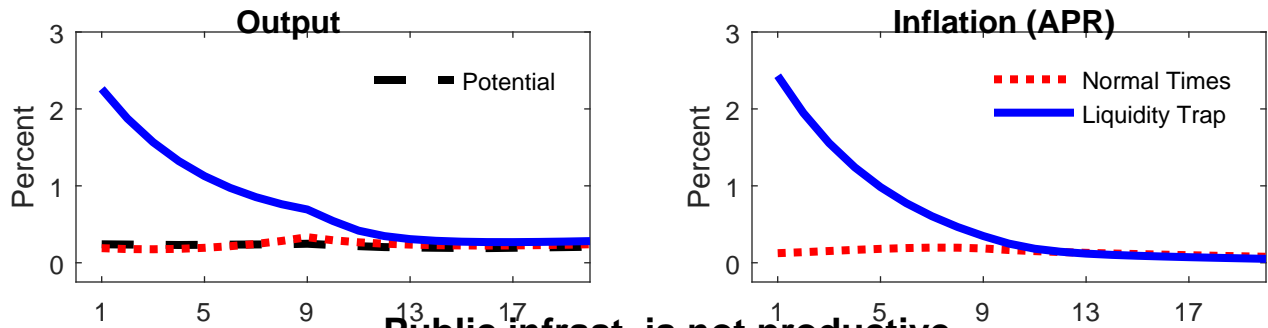
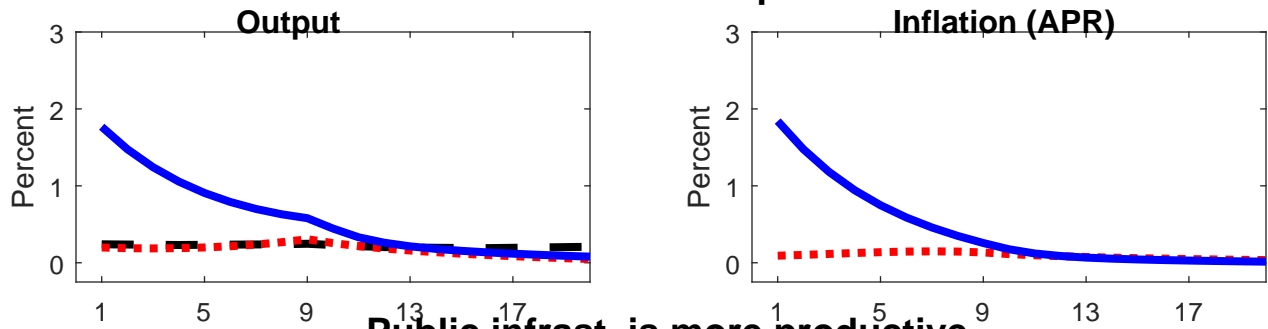


Figure 4. Alternative Simulations of Impulses to Public Invest.

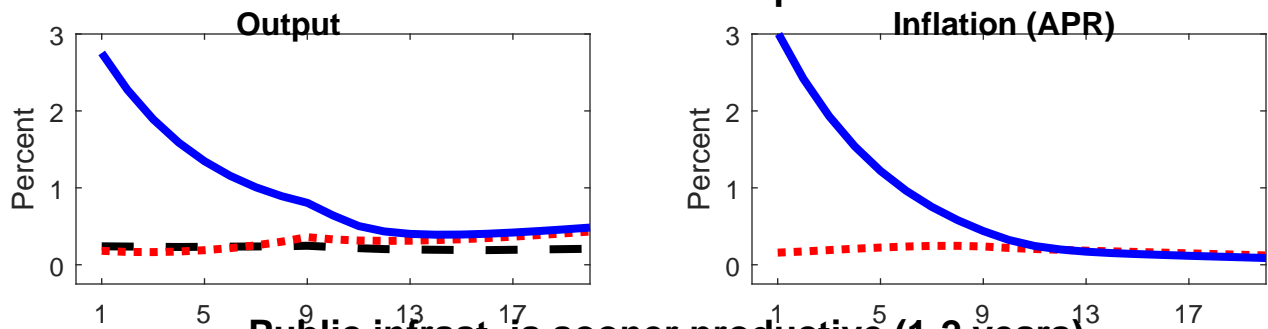
Benchmark calibration



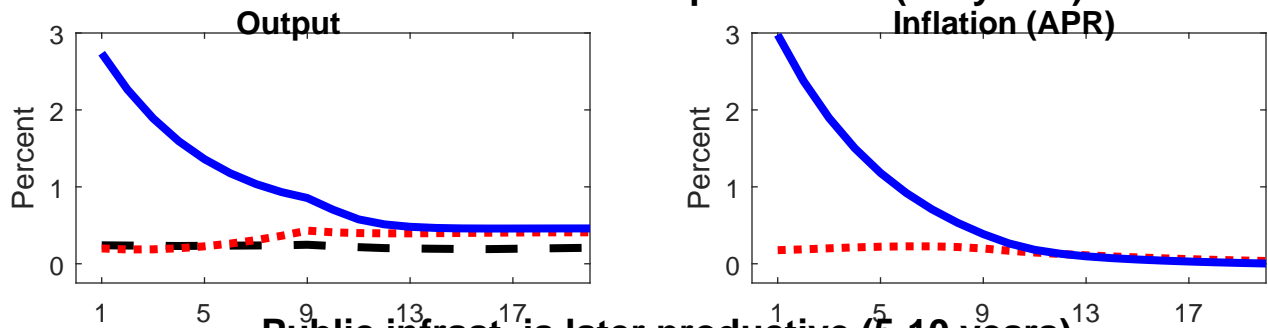
Public infrast. is not productive



Public infrast. is more productive



Public infrast. is sooner productive (1-2 years)



Public infrast. is later productive (5-10 years)

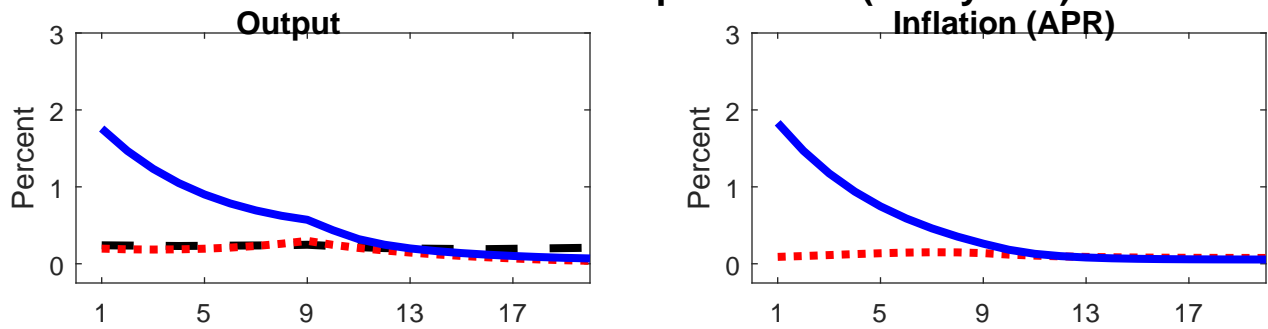


Figure 5. Impulses to Sales Taxes in Normal Times and in a 10 Quarter Liquidity Trap in the Full Model.

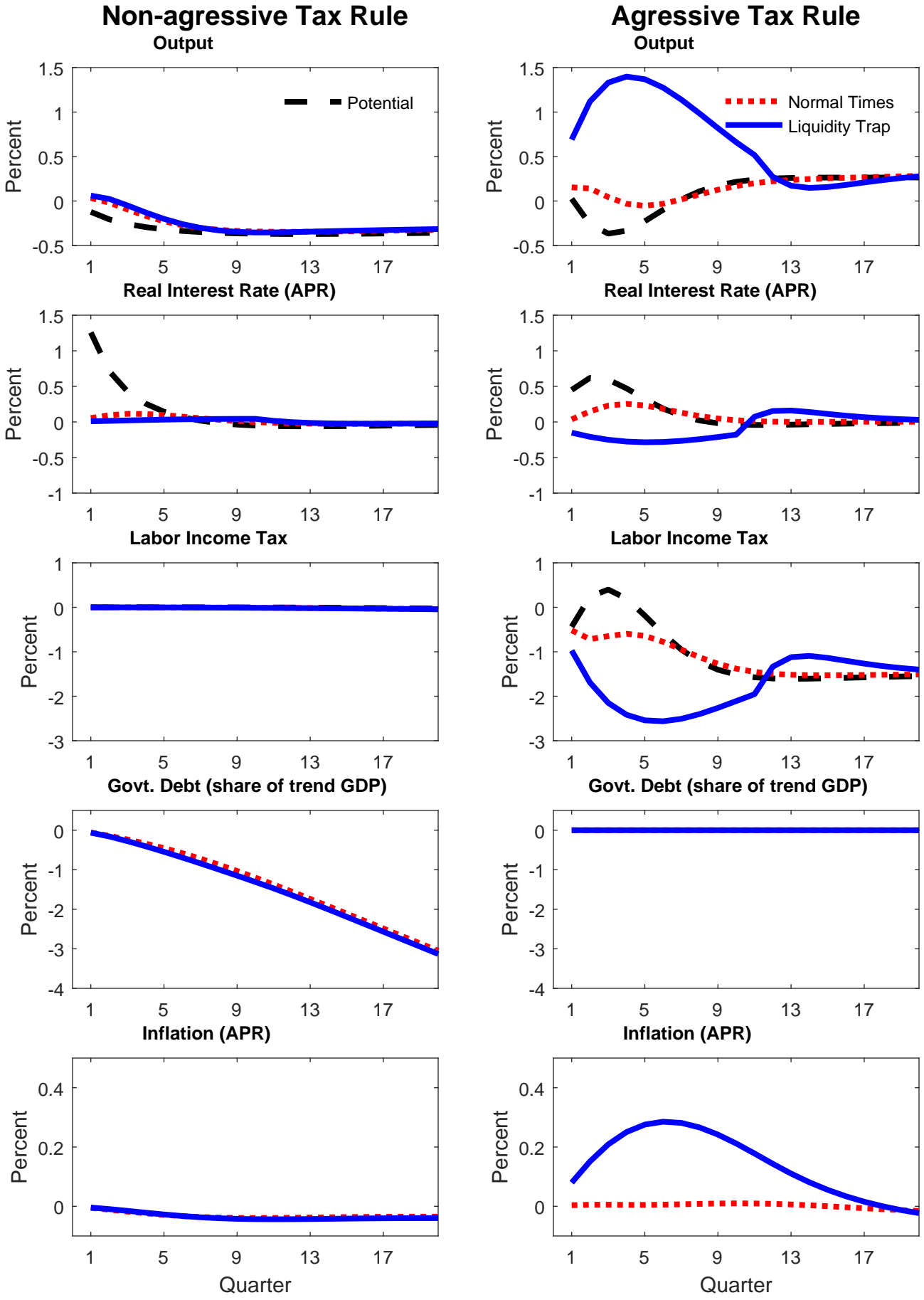


Figure 6. Impulses to Sales Taxes in in Models with Different Types of Frictions

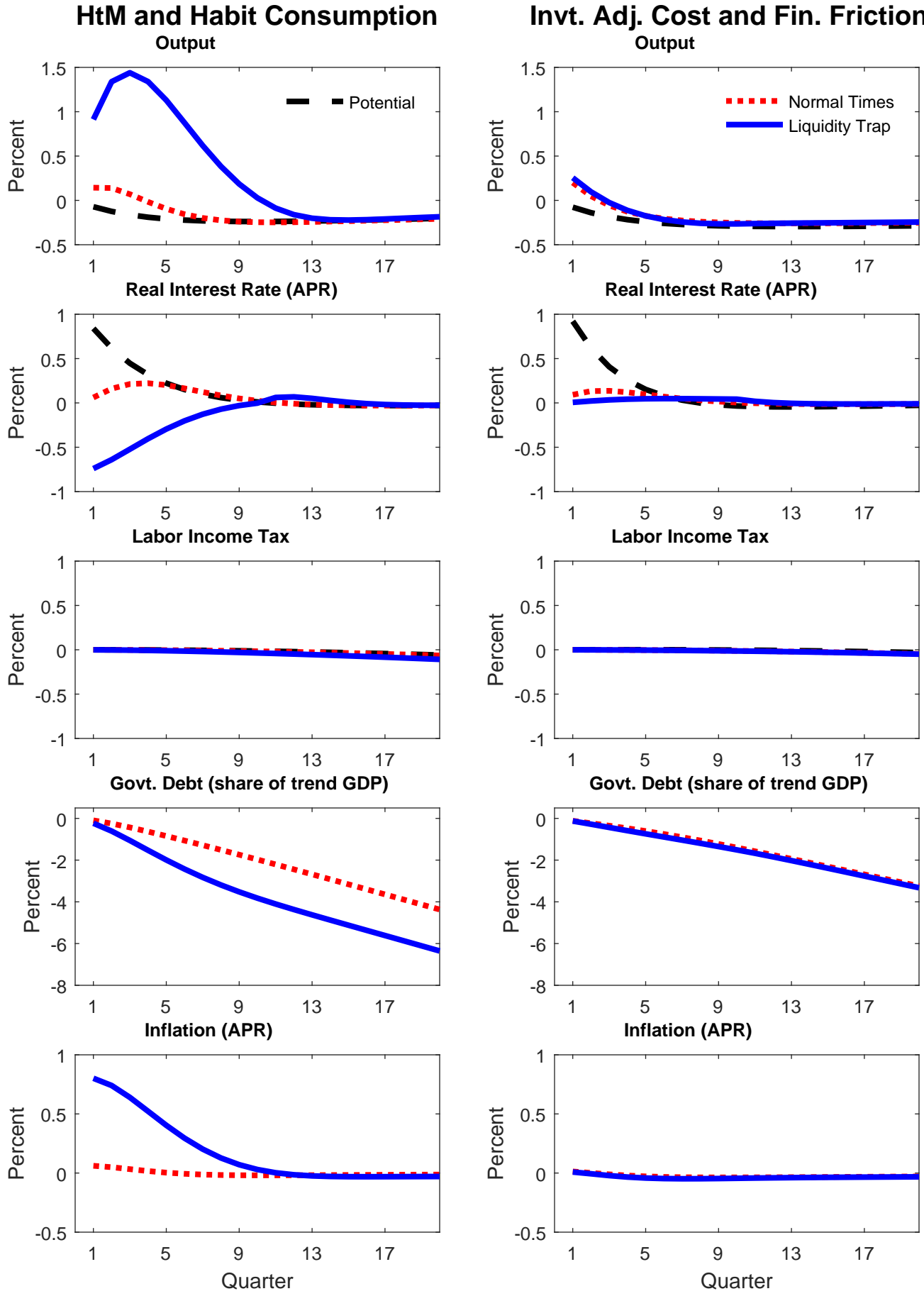


Figure 7. Impulses to Sales Taxes with Aggr. Rule on Cap. Income Tax in the Full Model.

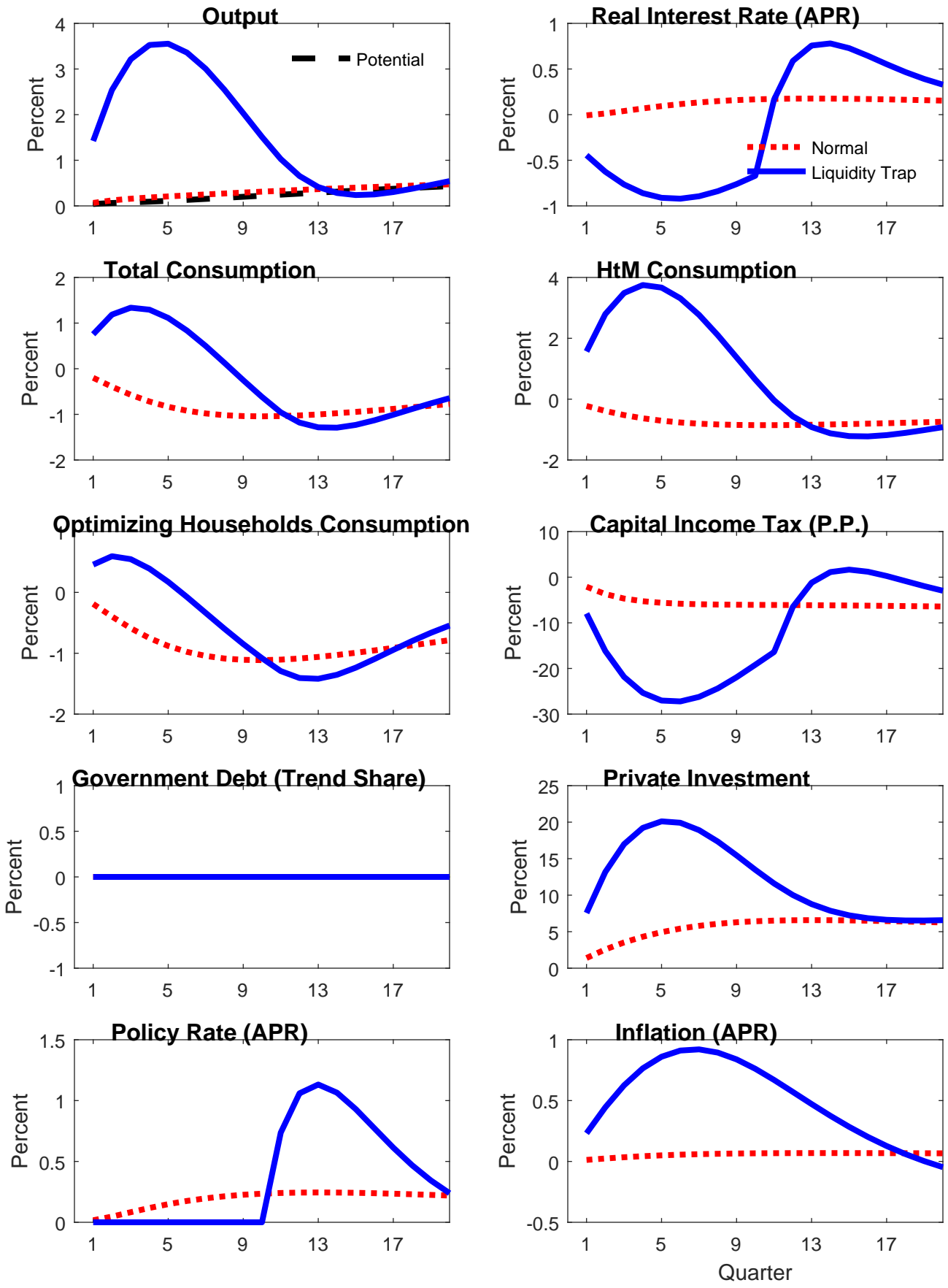


Figure 8. Impulses to Public Invest. in Normal Times and in a 10 Quarter Liqu. Trap in the Full Model.

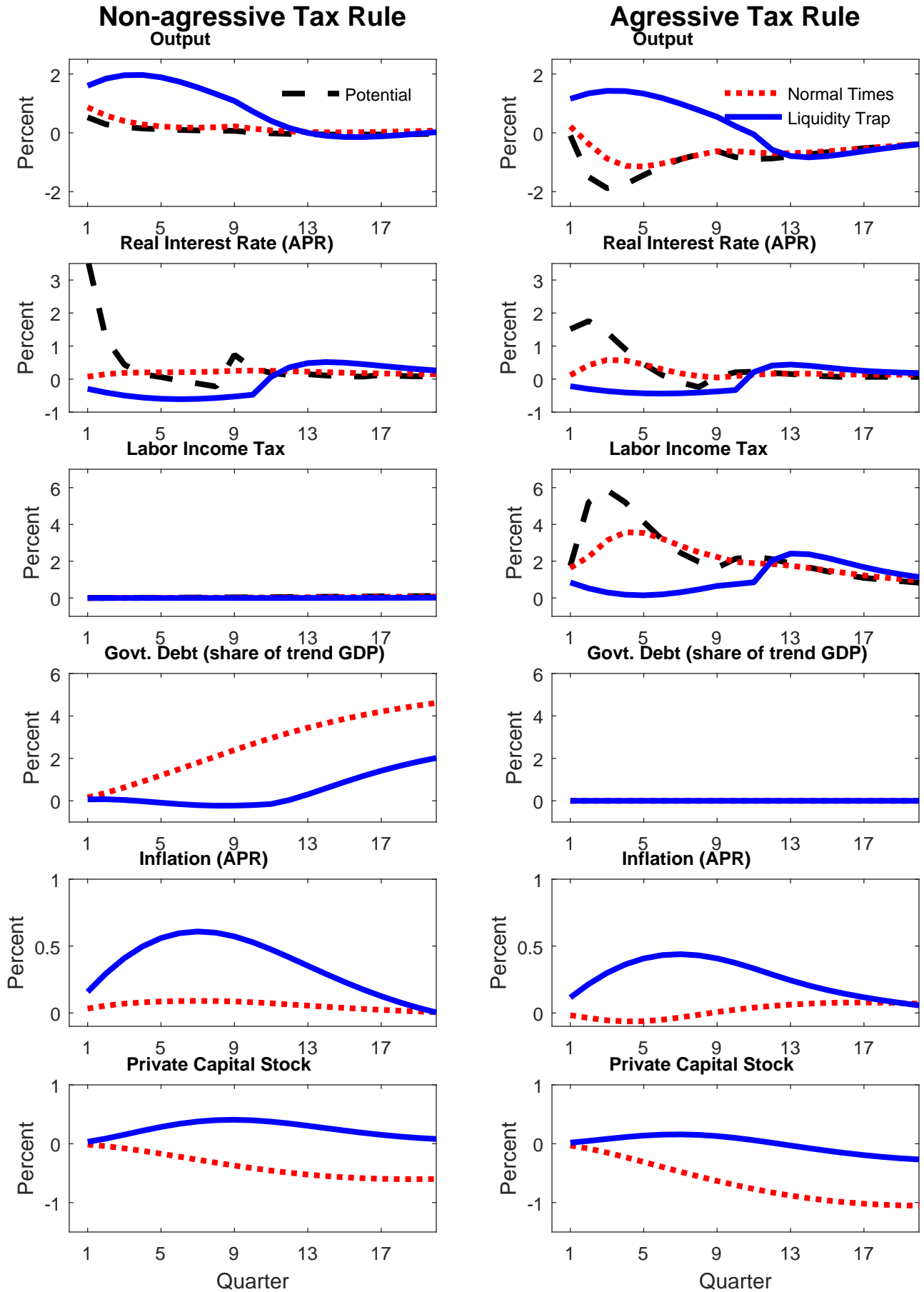
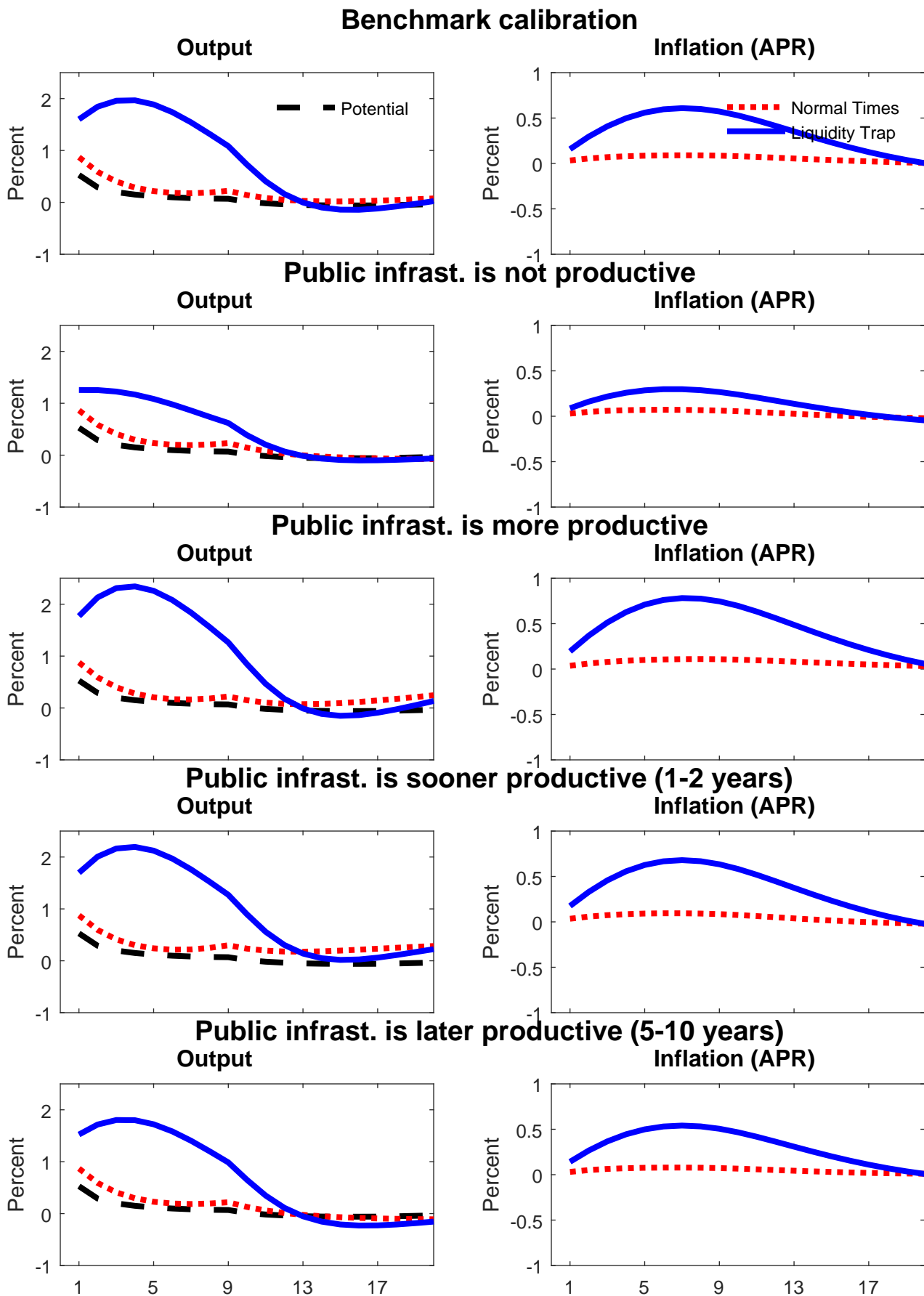


Figure 9. Alternative Simulations of Impulses to Public Invest. in the Full Model.



Appendix A. The Stylized New-Keynesian Model

This appendix describes and derives the model used in Section 2, including both the benchmark model with sales taxes and distortionary labor income taxes, and the extended model with public investment [**Remains to be done.**].

A.1. The Model

A.1.1. Households

The utility functional for the representative household is

$$\mathbb{E}_t \sum_{j=0}^{\infty} \beta^j \left\{ \frac{1}{1 - \frac{1}{\sigma}} (C_{t+j} - C\nu_{t+j})^{1 - \frac{1}{\sigma}} - \frac{N_{t+j}^{1+\chi}}{1 + \chi} + \mu_0 F \left(\frac{MB_{t+j+1}(h)}{P_{t+j}} \right) \right\} \quad (\text{A.1})$$

where the discount factor β satisfies $0 < \beta < 1$. The period utility function depends on the household's current consumption C_t as deviation from a "reference level" $C\nu_{t+j}$, where a positive taste shock ν_t raises this reference level and thus the marginal utility of consumption associated with any given consumption level. The period utility function also depends inversely on hours worked N_t . Following Eggertsson and Woodford (2003), the subutility function over real balances, $F \left(\frac{MB_{t+j+1}(h)}{P_{t+j}} \right)$, is assumed to have a satiation point for \overline{MB}/P . Hence, inclusion of money - which is a zero nominal interest asset - provides a rationale for the zero lower bound on nominal interest rates. However, we maintain the assumptions that money is additive and that μ_0 is arbitrarily small so that changes in real money balances have negligible implications for seignorage. Together, these assumptions imply that we can disregard the implications of money for government debt and output.

The household's budget constraint in period t states that its expenditure on goods and net purchases of (zero-coupon) government bonds $B_{G,t}$ must equal its disposable income:

$$P_t(1 + \tau_{C,t})C_t + B_{G,t} + MB_{t+1} = (1 - \tau_{N,t})W_tN_t + (1 + i_{t-1})B_{G,t-1} + MB_t - T_t + \Gamma_t \quad (\text{A.2})$$

Thus, the household purchases the final consumption good (at a price of P_t) and subject to a sales tax $\tau_{C,t}$. Each household earns after-tax labor income $(1 - \tau_{N,t})W_tN_t$ ($\tau_{N,t}$ denotes the tax rate), pays a lump-sum tax T_t (this may be regarded as net of any transfers), and receives a proportional share of the profits Γ_t of all intermediate firms.

In every period t , the household maximizes the utility functional (B.8) with respect to its consumption, labor supply and bond holdings. Forming the Lagrangian and computing the first-order conditions w.r.t. $[C_t \ N_t \ B_{G,t}]$, we obtain

$$\begin{aligned}(C_t - C\nu_t)^{-\frac{1}{\sigma}} - \lambda_t P_t (1 + \tau_{C,t}) &= 0, \\ -N_t^X + \lambda_t (1 - \tau_{N,t}) W_t &= 0, \\ -\lambda_t + \beta (1 + i_t) E_t \lambda_{t+1} &= 0,\end{aligned}$$

and by defining $\Lambda_t \equiv \lambda_t P_t$ as the pre-tax cost of consumption in utility units, we can rewrite the first-order conditions as

$$\begin{aligned}\Lambda_t &= \frac{(C_t - C\nu_t)^{-\frac{1}{\sigma}}}{(1 + \tau_{C,t})}, \\ N_t^X &= \Lambda_t (1 - \tau_{N,t}) \frac{W_t}{P_t}, \\ \Lambda_t &= \beta E_t \frac{(1 + i_t)}{1 + \pi_{t+1}} \Lambda_{t+1},\end{aligned}$$

where we have introduced the notation $1 + \pi_{t+1} = P_{t+1}/P_t$.

By substituting out for Λ_t , we derive the consumption Euler equation

$$\frac{(C_t - C\nu_t)^{-\frac{1}{\sigma}}}{(1 + \tau_{C,t})} = \beta E_t \frac{(1 + i_t)}{1 + \pi_{t+1}} \frac{(C_{t+1} - C\nu_{t+1})^{-\frac{1}{\sigma}}}{(1 + \tau_{C,t+1})}, \quad (\text{A.3})$$

and the following labor supply schedule

$$mrs_t \equiv \frac{N_t^X}{(C_t - C\nu_t)^{-\frac{1}{\sigma}}} = \frac{(1 - \tau_{N,t}) W_t}{(1 + \tau_{C,t}) P_t}. \quad (\text{A.4})$$

(A.3) and (A.4) are the key equations for the household side of the model.

A.1.2. Firms

We assume a familiar setting with a continuum of monopolistically competitive firms to rationalize Calvo-style price stickiness. The framework in the stylized model is identical to that described below in the full model with capital (Appendix B.1.1), with two important exceptions. First, aggregate capital is assumed to be fixed, so that aggregate production is given by

$$Y_t = K^\alpha N_t^{1-\alpha}. \quad (\text{A.5})$$

Despite the fixed aggregate stock, shares of the aggregate capital stock can be freely allocated across the f firms, implying that real marginal cost, $MC_t(f)/P_t$ is identical across firms and equal

to

$$\frac{MC_t}{P_t} = \frac{W_t/P_t}{MPL_t} = \frac{W_t/P_t}{(1-\alpha)K^\alpha N_t^{-\alpha}}. \quad (\text{A.6})$$

The second notable difference relative to the setup in the full model with capital is that here we do not allow for dynamic indexation to lagged inflation. Instead, all firms which are not allowed to reoptimize their prices in period t (which is the case with probability ξ_p), update their prices according to the following formula

$$\tilde{P}_t = (1 + \pi) P_{t-1}, \quad (\text{A.7})$$

where π is the steady-state (net) inflation rate and \tilde{P}_t is the updated price.

Given Calvo-style pricing frictions, firm f that is allowed to reoptimize its price ($P_t^{opt}(f)$) solves the following problem

$$\max_{P_t^{opt}(f)} \mathbb{E}_t \sum_{j=0}^{\infty} \xi_p^j \psi_{t,t+j} \left[(1 + \pi)^j P_t^{opt}(f) - MC_{t+j} \right] Y_{t+j}(f)$$

where $\psi_{t,t+j}$ is the stochastic discount factor (the conditional value of future profits in utility units, i.e. $\beta^j \mathbb{E}_t \frac{\lambda_{t+j}}{\lambda_t}$, recalling that the household is the owner of the firms), θ_p the net markup and the demand for firm f is given by $Y_{t+j}(f) = \left[\frac{P_t^*(f)}{P_t} \right]^{-\frac{(1+\theta_p)}{\theta_p}} Y_t$. The first-order condition is given by

$$\mathbb{E}_t \sum_{j=0}^{\infty} \xi_p^j \psi_{t,t+j} \left[(1 + \pi)^j \frac{-1}{\theta_p} - \frac{-(1 + \theta_p)}{\theta_p} \frac{1}{P_t^{opt}(f)} MC_{t+j} \right] Y_{t+j}(f) = 0,$$

which after multiplying through by $-\frac{\theta_p}{1+\theta_p} P_t^{opt}(f)$ can be rewritten as

$$\mathbb{E}_t \sum_{j=0}^{\infty} \xi_p^j \psi_{t,t+j} \left[\frac{(1 + \pi)^j P_t^{opt}(f)}{1 + \theta_p} - MC_{t+j} \right] Y_{t+j}(f) = 0 \quad (\text{A.8})$$

By implication of equations (B.2) and (A.7), the evolution of the final goods price is given by

$$P_t = \left[(1 - \xi_p) \left(P_t^{opt} \right)^{\frac{-1}{\theta_p}} + \xi_p \left((1 + \pi) P_{t-1} \right)^{\frac{-1}{\theta_p}} \right]^{-\theta_p} \quad (\text{A.9})$$

where we have used the fact that all firms that reoptimize will set the same price (because they face the same costs for labor and capital), and that the updating price for the non-optimizing firms equals the past aggregate price (as we consider a continuum of firms which does not re-optimize).

A.1.3. Government

The evolution of nominal government debt is determined by the following equation

$$B_{G,t} = (1 + i_{t-1}) B_{G,t-1} + P_t G_t - \tau_{C,t} P_t C_t - \tau_{N,t} W_t N_t - T_t - M B_{t+1} + M B_t \quad (\text{A.10})$$

where G_t denotes real government expenditures on the final good Y_t . Scaling with $1/(P_t Y)$, we obtain

$$\frac{B_{G,t}}{P_t Y} = \frac{(1+i_{t-1})B_{G,t-1}}{(1+\pi_t)P_{t-1}Y} + \frac{G_t}{Y} - \tau_{C,t} \frac{C_t}{Y} - \tau_{N,t} \frac{W_t N_t}{P_t Y} - \frac{T_t}{P_t Y} - \frac{MB_{t+1}}{P_t Y} + \frac{MB_t}{P_t Y}. \quad (\text{A.11})$$

The government adjust the labor-income tax rate to stabilize the evolution of government debt (as share of nominal trend GDP, $b_{G,t} \equiv \frac{B_{G,t}}{P_t Y}$) according to the rule (12).

Turning to the central bank, it is assumed to adhere to the non-linear Taylor-type policy rule (in log-linearized form) in equation (3), where i denotes the steady-state (net) nominal interest rate, which is given by $r + \pi$ where $r \equiv 1/\beta - 1$.

A.1.4. The Aggregate Resource Constraint

We now turn to discuss the derivation of the aggregate resource constraint. Let Y_t^* denote the unweighted average (sum) of output for each firm f , i.e.

$$Y_t^* = \int_0^1 Y_t(f) df$$

Recalling that $Y_{t+j}(f) = \left[\frac{P_t^*(f)}{P_t} \right]^{\frac{-(1+\theta_p)}{\theta_p}} Y_t$, it follows that

$$\begin{aligned} Y_t^* &= \int_0^1 Y_t(f) df = \int_0^1 \left[\frac{P_t(f)}{P_t} \right]^{\frac{-(1+\theta_p)}{\theta_p}} Y_t df \\ &= \left(\frac{1}{P_t} \right)^{\frac{-(1+\theta_p)}{\theta_p}} \left[\left(\int_0^1 P_t(f)^{\frac{-(1+\theta_p)}{\theta_p}} df \right)^{\frac{-\theta_p}{(1+\theta_p)}} \right]^{\frac{-(1+\theta_p)}{\theta_p}} Y_t \\ &= \left(\frac{P_t^*}{P_t} \right)^{\frac{-(1+\theta_p)}{\theta_p}} Y_t, \end{aligned}$$

where Y_t is aggregate output of the final good sector, as defined above, and P_t^* is the indicated weighted average of the individual prices, defined as

$$P_t^* \equiv \left(\int_0^1 P_t(f)^{\frac{-(1+\theta_p)}{\theta_p}} df \right)^{\frac{-\theta_p}{(1+\theta_p)}}. \quad (\text{A.12})$$

Notice how the weights for P_t^* differ from what they are for the aggregate price level P_t (see eq. B.2). Now, actual output is Y_t , and this is what is available to be divided into private consumption and government spending:

$$Y_t = C_t + G_t. \quad (\text{A.13})$$

Using the definition of the production function (A.5), we can write the resource constraint in real terms as follows:

$$\underbrace{C_t + G_t}_{\equiv Y_t} \leq \left(\frac{P_t^*}{P_t} \right)^{\frac{(1+\theta_p)}{\theta_p}} \underbrace{K^\alpha N_t^{1-\alpha}}_{\equiv Y_t^*}. \quad (\text{A.14})$$

The sticky price distortion clearly introduces a wedge between input use and the output available for consumption (including by the government). Even so, this term vanishes in the log-linearized version of the model.

A.1.5. Equilibrium

We now collect the equilibrium relationships in the model and derive a log-linear approximation of the model.

Collecting the equations First, we may regard the households equations (A.3) and (A.4) as determining C_t and N_t , and marginal cost relation equation (A.6) as determining MC_t/P_t , and the aggregate resource constraint (A.14) as determining the real wage W_t/P_t . The Taylor-type policy rule determines the nominal interest rate i_t , and the firms pricing equations (A.8) and (A.9) determines the evolution of the aggregate price level P_t , whereas the (shadow) gross real interest rate $1 + r_t$ is determined by the Fisher relationship

$$1 + r_t = \mathbb{E}_t \frac{(1 + i_t)}{(1 + \pi_{t+1})} \quad (\text{A.15})$$

Finally, the fiscal budget constraint (A.11) determines the evolution of government debt $B_{G,t}$, and the final goods resource constraint (A.13) relate consumption and government spending to final output Y_t . The other fiscal variables, $G_t, \tau_{C,t}, \tau_{N,t}$ and τ_t , are exogenous or determined by policy rules.

Log-linear Approximation of Model We will now derive the equations in Section 2 in turn. We start with the sticky price equilibrium conditions, and then discuss the flex-price equilibrium. In general, a log-linearized variable is denoted with lower case letters, and derived as

$$x_t = \frac{dX_t}{X}, \quad (\text{A.16})$$

except in the special case $X = 0$ when the log-linearized variable is simply given by dX_t (e.g. government debt as share of nominal trend GDP, and the lump-sum tax rate). Moreover, for inflation and interest rates, we use the approximation that $d(1 + x_t) \approx x_t$ because x_t is small.

Finally, notice that for distortionary tax rates, we use $d\tau_{X,t} \equiv \tau_{X,t}$ (thus, rather than introducing new notation, the tax rates are henceforth understood to be in deviations from their steady state level; this is also the case for the preference shock ν_t).

Totally differentiating the government debt evolution equation (A.11), we obtain (dropping the seignorage term which is assumed to be arbitrarily small)

$$b_{G,t} = (1+r)b_{G,t-1} + g_y g_t - c_y (\tau_{C,t} + \tau_C c_t) - \frac{1-\alpha}{1+\theta_p} (\tau_{N,t} + \tau_N \zeta_t + \tau_N n_t) - \tau_t + b_G (1+r)(i_{t-1} - \pi_t), \quad (\text{A.17})$$

where we have introduced the notation that ζ_t represents the real wage (as percent deviation from steady state, i.e. $d(W_t/P_t)/(W/P)$), defined $g_y \equiv G/Y$, and used that $\frac{WN}{PY} = \frac{1-\alpha}{1+\theta_p} \equiv s_N$ and our simplifying assumption that $b_G = 0$. Assuming that the labor income tax is the only tax which balances the budget in steady state, it then follows that:

$$g_y = \frac{1-\alpha}{1+\theta_p} \tau_N, \quad (\text{A.18})$$

implying that the log-linearized budget constraint in the benchmark model with lump-sum taxes can be written as (11) in Section 2.

To derive a log-linearized representation for real marginal cost, we work from the equation (A.6), which implies

$$mc_t = \zeta_t - y_t + n_t = \zeta_t + \frac{\alpha}{1-\alpha} y_t,$$

where the second equality follows from (A.5). By noting that real marginal cost is constant in the flex-price equilibrium, we have

$$\zeta_t^{pot} - y_t^{pot} + n_t^{pot} = \zeta_t^{pot} + \frac{\alpha}{1-\alpha} y_t^{pot} = 0. \quad (\text{A.19})$$

Accordingly, we can write (log-linearized) real marginal cost as

$$mc_t = \left(\zeta_t - \zeta_t^{pot} \right) + \frac{\alpha}{1-\alpha} \left(y_t - y_t^{pot} \right). \quad (\text{A.20})$$

In order to write this equation solely in terms of the output gap,

$$x_t \equiv y_t - y_t^{pot}, \quad (\text{A.21})$$

we need to derive a log-linearized equation for the real wage. To obtain such a measure, we log-linearize equation (A.4) to obtain

$$\chi n_t + \frac{1}{\sigma(1-\nu)} (c_t - \nu \nu_t) = \zeta_t - \frac{\tau_{N,t}}{1-\tau_N} - \frac{\tau_{C,t}}{1+\tau_C},$$

again recalling that $\tau_{j,t}$ for $j = [N, C]$ and ν_t are to be interpreted as percentage point deviations. By log-linearizing and substituting the aggregate resource constraint in (A.13) into this expression, we obtain

$$\zeta_t = \chi n_t + \frac{1}{\sigma(1-\nu)} \left(\frac{1}{1-g_y} (y_t - g_y g_t) - \nu \nu_t \right) + \frac{\tau_{N,t}}{1-\tau_N} + \frac{\tau_{C,t}}{1+\tau_C},$$

and using (A.5), i.e. that $n_t = \frac{1}{1-\alpha} y_t$, we finally derive the following expression for the log-linearized real wage:

$$\zeta_t = \left(\frac{\chi}{1-\alpha} + \frac{1}{\sigma(1-\nu)(1-g_y)} \right) y_t - \frac{g_y}{\sigma(1-\nu)(1-g_y)} g_t - \frac{\nu}{\sigma(1-\nu)} \nu_t + \frac{1}{1-\tau_N} \tau_{N,t} + \frac{1}{1+\tau_C} \tau_{C,t}. \quad (\text{A.22})$$

Next, we log-linearize the consumption Euler equation, (A.3), to get

$$-\frac{c_t - \nu \nu_t}{\sigma(1-\nu)} = \mathbb{E}_t \left[i_t - \pi_{t+1} - \frac{1}{1+\tau_c} \Delta \tau_{C,t+1} - \frac{c_{t+1} - \nu \nu_{t+1}}{\sigma(1-\nu)} \right],$$

where we have used that

$$1 = \beta \frac{1+i}{1+\pi} = \beta(1+r).$$

By substituting the log-linearized aggregate resource constraint (A.13) into this expression, and defining:

$$\hat{\sigma} \equiv \sigma(1-\nu)(1-g_y). \quad (\text{A.23})$$

we obtain after some re-arranging:

$$y_t = \mathbb{E}_t y_{t+1} - \hat{\sigma} (i_t - \mathbb{E}_t \pi_{t+1}) - g_y \mathbb{E}_t \Delta g_{t+1} - (1-g_y) \nu \mathbb{E}_t \Delta \nu_{t+1} + \frac{\hat{\sigma}}{1+\tau_c} \mathbb{E}_t \Delta \tau_{C,t+1}, \quad (\text{A.24})$$

which is the log-linearized IS curve equation. Using the labor supply equation (A.22) and labor demand equation (A.19) under flexible prices, we get

$$\left(\frac{\chi}{1-\alpha} + \frac{1}{\hat{\sigma}} + \frac{\alpha}{1-\alpha} \right) y_t^{pot} = \left[\frac{g_y}{\hat{\sigma}} g_t + \frac{\nu}{\sigma(1-\nu)} \nu_t - \frac{1}{1-\tau_N} \tau_{N,t}^{pot} - \frac{1}{1+\tau_C} \tau_{C,t} \right],$$

where we use the notation z_t^{pot} for endogenous variables, and simply z_t for exogenous variables. Notice that $\tau_{N,t}^{pot}$ for the moment is treated as an endogenous variable as it potentially depends on other endogenous variables via (12). Using the notation

$$\phi_{mc} \equiv \frac{\chi}{1-\alpha} + \frac{1}{\hat{\sigma}} + \frac{\alpha}{1-\alpha}, \quad (\text{A.25})$$

the solution for potential output can be written

$$y_t^{pot} = \frac{1}{\phi_{mc} \hat{\sigma}} \left[g_y g_t + (1-g_y) \nu \nu_t - \frac{\hat{\sigma}}{1-\tau_N} \tau_{N,t}^{pot} - \frac{\hat{\sigma}}{1+\tau_C} \tau_{C,t} \right]. \quad (\text{A.26})$$

To get a tractable solution for the potential real interest rate, we use the definition in (A.23) to rearrange (A.24) as:

$$r_t^{pot} = \frac{1}{\hat{\sigma}} \mathbf{E}_t \Delta y_{t+1}^{pot} - \frac{g_y}{\hat{\sigma}} \mathbf{E}_t \Delta g_{t+1} - \frac{1-g_y}{\hat{\sigma}} \nu \mathbf{E}_t \Delta \nu_{t+1} + \frac{1}{1+\tau_c} \mathbf{E}_t \Delta \tau_{C,t+1},$$

and by substituting the expression for y_t^{pot} in (A.26) into this equation, we obtain

$$r_t^{pot} = \frac{1}{\hat{\sigma} \phi_{mc}} \mathbf{E}_t \left[\frac{\frac{g_y}{\hat{\sigma}} \Delta g_{t+1} + \frac{1-g_y}{\hat{\sigma}} \nu \Delta \nu_{t+1} -}{\frac{1}{1-\tau_N} \Delta \tau_{N,t+1} - \frac{1}{1+\tau_C} \Delta \tau_{C,t+1}} \right] - \frac{g_y}{\hat{\sigma}} \mathbf{E}_t \Delta g_{t+1} - \frac{1-g_y}{\hat{\sigma}} \nu \mathbf{E}_t \Delta \nu_{t+1} + \frac{1}{1+\tau_c} \mathbf{E}_t \Delta \tau_{C,t+1},$$

which can be rearranged as

$$r_t^{pot} = \frac{1}{\hat{\sigma}} \left(1 - \frac{1}{\hat{\sigma} \phi_{mc}} \right) \mathbf{E}_t [-g_y \Delta g_{t+1} - (1-g_y) \nu \Delta \nu_{t+1}] - \frac{1}{\hat{\sigma} \phi_{mc} (1-\tau_N)} \mathbf{E}_t \Delta \tau_{N,t+1}^{pot} + \left(1 - \frac{1}{\hat{\sigma} \phi_{mc}} \right) \frac{1}{1+\tau_c} \mathbf{E}_t \Delta \tau_{C,t+1}, \quad (\text{A.27})$$

which is the general solution for the potential real interest rate.

As is well-known, log-linearization of (A.8) and (A.9) around the inflation target π results in the following Phillips curve

$$\pi_t = \beta \mathbf{E}_t \pi_{t+1} = \frac{(1-\xi_p)(1-\beta\xi_p)}{\xi_p} mc_t. \quad (\text{A.28})$$

To write the model in terms of the output gap x_t instead of mc_t as in the text, we use (A.20) and (A.22), which in the model with time-varying labor-income taxes simplifies to

$$\begin{aligned} mc_t &= \left(\zeta_t - \zeta_t^{pot} \right) + \frac{\alpha}{1-\alpha} \left(y_t - y_t^{pot} \right) \\ &= \left(\frac{\chi}{1-\alpha} + \frac{1}{\sigma(1-\nu)(1-g_y)} \right) \left(y_t - y_t^{pot} \right) + \frac{1}{1-\tau_N} \left(\tau_{N,t} - \tau_{N,t}^{pot} \right) + \frac{\alpha}{1-\alpha} \left(y_t - y_t^{pot} \right) \\ &= \phi_{mc} x_t + \frac{1}{1-\tau_N} \left(\tau_{N,t} - \tau_{N,t}^{pot} \right), \end{aligned}$$

implying that a negative gap between the actual and potential labor income tax rate will put downward pressure on marginal costs and hence inflation.

Appendix B. The New-Keynesian Model with Keynesian Agents and Financial Frictions

This appendix contains two parts. Section B.1 describes the model used in Section 4. Section B.2 discusses some additional results referred to in the main text, including the construction of the baseline for our simulations, and a decomposition of the sources of improvement in the debt/GDP ratio that underlie a "fiscal free lunch."

B.1. The Model

The model is essentially a variant of the CEE/SW model augmented with "Keynesian" households, as in Erceg, Guerrieri and Gust (2006), and financial frictions, following Bernanke, Gertler and Gilchrist (1999). As such, our model incorporates nominal rigidities by assuming that labor and product markets exhibit monopolistic competition, and that wages and prices are determined by staggered nominal contracts of random duration (following Calvo (1983) and Yun (1996)). In addition, the model includes an array of real rigidities, including habit persistence in consumption, and costs of changing the rate of investment. Monetary policy follows a Taylor rule, and fiscal policy specifies that taxes respond to government debt.

B.1.1. Firms and Price Setting

Final Goods Production We assume that a single final output good Y_t is produced using a continuum of differentiated intermediate goods $Y_t(f)$. The technology for transforming these intermediate goods into the final output good is constant returns to scale, and is of the Dixit-Stiglitz form:

$$Y_t = \left[\int_0^1 Y_t(f)^{\frac{1}{1+\theta_p}} df \right]^{1+\theta_p} \quad (\text{B.1})$$

where $\theta_p > 0$.

Firms that produce the final output good are perfectly competitive in both product and factor markets. Thus, final goods producers minimize the cost of producing a given quantity of the output index Y_t , taking as given the price $P_t(f)$ of each intermediate good $Y_t(f)$. Moreover, final goods producers sell units of the final output good at a price P_t that can be interpreted as the aggregate price index:

$$P_t = \left[\int_0^1 P_t(f)^{\frac{-1}{\theta_p}} df \right]^{-\theta_p} \quad (\text{B.2})$$

Intermediate Goods Production A continuum of intermediate goods $Y_t(f)$ for $f \in [0, 1]$ is produced by monopolistically competitive firms, each of which produces a single differentiated good. Each intermediate goods producer faces a demand function for its output good that varies inversely with its output price $P_t(f)$, and directly with aggregate demand Y_t :

$$Y_t(f) = \left[\frac{P_t(f)}{P_t} \right]^{\frac{-(1+\theta_p)}{\theta_p}} Y_t \quad (\text{B.3})$$

Each intermediate goods producer utilizes capital services $K_t(f)$ and a labor index $L_t(f)$ (defined below) to produce its respective output good. The form of the production function is Cobb-Douglas:

$$Y_t(f) = K_t(f)^\alpha L_t(f)^{1-\alpha} \quad (\text{B.4})$$

Firms face perfectly competitive factor markets for hiring capital and the labor index. Thus, each firm chooses $K_t(f)$ and $L_t(f)$, taking as given both the rental price of capital R_{K_t} and the aggregate wage index W_t (defined below). Firms can costlessly adjust either factor of production. Thus, the standard static first-order conditions for cost minimization imply that all firms have identical marginal cost per unit of output.

The prices of the intermediate goods are determined by Calvo-Yun style staggered nominal contracts. In each period, each firm f faces a constant probability, $1 - \xi_p$, of being able to reoptimize its price $P_t(f)$. The probability that any firm receives a signal to reset its price is assumed to be independent of the time that it last reset its price. If a firm is not allowed to optimize its price in a given period, we follow Christiano, Eichenbaum and Evans (2005) by assuming that it adjusts its price by a weighted combination of the lagged and steady state rate of inflation, i.e., $P_t(f) = \pi_{t-1}^{\iota_p} \pi^{1-\iota_p} P_{t-1}(f)$ where $0 \leq \iota_p \leq 1$. A positive value of ι_p introduces structural inertia into the inflation process.

B.1.2. Households and Wage Setting

We assume a continuum of monopolistically competitive households (indexed on the unit interval), each of which supplies a differentiated labor service to the production sector; that is, goods-producing firms regard each household's labor services $N_t(h)$, $h \in [0, 1]$, as an imperfect substitute for the labor services of other households. It is convenient to assume that a representative labor aggregator combines households' labor hours in the same proportions as firms would choose. Thus, the aggregator's demand for each household's labor is equal to the sum of firms' demands. The

labor index L_t has the Dixit-Stiglitz form:

$$L_t = \left[\int_0^1 N_t(h)^{\frac{1}{1+\theta_w}} dh \right]^{1+\theta_w} \quad (\text{B.5})$$

where $\theta_w > 0$. The aggregator minimizes the cost of producing a given amount of the aggregate labor index, taking each household's wage rate $W_t(h)$ as given, and then sells units of the labor index to the production sector at their unit cost W_t :

$$W_t = \left[\int_0^1 W_t(h)^{\frac{-1}{\theta_w}} dh \right]^{-\theta_w} \quad (\text{B.6})$$

It is natural to interpret W_t as the aggregate wage index. The aggregator's demand for the labor hours of household h – or equivalently, the total demand for this household's labor by all goods-producing firms – is given by

$$N_t(h) = \left[\frac{W_t(h)}{W_t} \right]^{-\frac{1+\theta_w}{\theta_w}} L_t \quad (\text{B.7})$$

The utility functional of a typical member of household h is

$$\mathbb{E}_t \sum_{j=0}^{\infty} \beta^j \left\{ \frac{1}{1-\sigma} C_{t+j}(h) - \varkappa C_{t+j-1} - \nu_c \nu_t \right\}^{1-\sigma} - \frac{\chi_0}{1+\chi} N_{t+j}(h)^{1+\chi} \quad (\text{B.8})$$

where the discount factor β satisfies $0 < \beta < 1$. The period utility function depends on household h 's current consumption $C_t(h)$, as well as lagged aggregate per capita consumption to allow for the possibility of external habit persistence (Smets and Wouters 2003). As in the simple model considered in the previous section, a positive taste shock ν_t raises the marginal utility of consumption associated with any given consumption level. The period utility function also depends inversely on hours worked $N_t(h)$.

Household h 's budget constraint in period t states that its expenditure on goods and net purchases of financial assets must equal its disposable income:

$$\begin{aligned} & P_t C_t(h) + P_t I_t(h) + \frac{1}{2} \psi_I P_t \frac{(I_t(h) - I_{t-1}(h))^2}{I_{t-1}(h)} + \\ & P_{B,t} B_{G,t+1} - B_{G,t} + \int_s \xi_{t,t+1} B_{D,t+1}(h) - B_{D,t}(h) \\ = & (1 - \tau_{N,t}) W_t(h) N_t(h) + (1 - \tau_K) R_{K,t} K_t(h) + \delta \tau_K P_t K_t(h) + \Gamma_t(h) - T_t(h) \end{aligned} \quad (\text{B.9})$$

Thus, the household purchases the final output good (at a price of P_t), which it chooses either to consume $C_t(h)$ or invest $I_t(h)$ in physical capital. The total cost of investment to each household

h is assumed to depend on how rapidly the household changes its rate of investment (as well as on the purchase price). Our specification of investment adjustment costs as depending on the square of the change in the household's gross investment rate follows Christiano, Eichenbaum, and Evans (2005). Investment in physical capital augments the household's (end-of-period) capital stock $K_{t+1}(h)$ according to a linear transition law of the form:

$$K_{t+1}(h) = (1 - \delta)K_t(h) + I_t(h) \quad (\text{B.10})$$

In addition to accumulating physical capital, households may augment their financial assets through increasing their government bond holdings ($P_{B,t}B_{G,t+1} - B_{G,t}$), and through the net acquisition of state-contingent bonds. We assume that agents can engage in frictionless trading of a complete set of contingent claims. The term $\int_s \xi_{t,t+1} B_{D,t+1}(h) - B_{D,t}(h)$ represents net purchases of state-contingent domestic bonds, with $\xi_{t,t+1}$ denoting the state price, and $B_{D,t+1}(h)$ the quantity of such claims purchased at time t . Each member of household h earns after-tax labor income $(1 - \tau_{N,t})W_t(h)N_t(h)$, after-tax capital rental income of $(1 - \tau_K)R_{K,t}K_t(h)$, and a depreciation allowance of $\delta\tau_K P_t K_t(h)$. Each member also receives an aliquot share $\Gamma_t(h)$ of the profits of all firms, and pays a lump-sum tax of $T_t(h)$ (this may be regarded as taxes net of any transfers).

In every period t , each member of household h maximizes the utility functional (B.8) with respect to its consumption, investment, (end-of-period) capital stock, bond holdings, and holdings of contingent claims, subject to its labor demand function (B.7), budget constraint (B.9), and transition equation for capital (B.10). Households also set nominal wages in Calvo-style staggered contracts that are generally similar to the price contracts described above. Thus, the probability that a household receives a signal to reoptimize its wage contract in a given period is denoted by $1 - \xi_w$. In addition, we specify a dynamic indexation scheme for the adjustment of the wages of those households that do not get a signal to reoptimize, i.e., $W_t(h) = \omega_{t-1}^{t_w} \pi^{1-t_w} W_{t-1}(h)$, where ω_{t-1} is gross nominal wage inflation in period $t - 1$. Dynamic indexation of this form introduces some structural persistence into the wage-setting process.

B.1.3. Fiscal and Monetary Policy and the Aggregate Resource Constraint

Government purchases G_t are assumed to follow an exogenous AR(1) process with a persistence coefficient of 0.9. Government purchases have no effect on the marginal utility of private consumption, nor do they serve as an input into goods production. Government expenditures are financed by a combination of labor, capital, and lump-sum taxes. The government does not need to balance

its budget each period, and issues nominal debt to finance budget deficits according to:

$$P_{B,t}B_{G,t+1} - B_{G,t} = P_tG_t - T_t - \tau_{C,t}P_tC_t - \tau_{N,t}W_tL_t - \tau_{K,t}(R_{K,t} - \delta P_t)K_t. \quad (\text{B.11})$$

In eq. (B.11), all quantity variables are aggregated across households, so that $B_{G,t}$ is the aggregate stock of government bonds and K_t is the aggregate capital stock, and $T_t = (\int_0^1 T_t(h) dh)$ aggregate lump-sum taxes. In our benchmark specification, the lump-sum and capital tax rate is held fixed, and labor-income taxes adjust endogenously according to a tax rate reaction function that allows taxes to respond to debt subject to smoothing. In log-linearized form:

$$\tau_{N,t} - \tau_N = \varphi_\tau (\tau_{N,t-1} - \tau_N) + (1 - \varphi_\tau) \varphi_b (\tilde{b}_{G,t} - \tilde{b}_G), \quad (\text{B.12})$$

where $\tilde{b}_{G,t} \equiv \frac{B_{G,t}}{AP_tY}$. As the difference between lump-sum and distortionary tax financing can potentially be important in long-lived liquidity traps, we choose to work with distortionary tax financing – which we think is more empirically plausible – in this paper.

Monetary policy is assumed to be given by a Taylor-style interest rate reaction function similar to equation (3) except allowing for a smoothing coefficient γ_i :

$$i_t = \{\max(-i, (1 - \gamma_i)(\gamma_\pi \pi_t + \gamma_x x_t) + \gamma_i i_{t-1})\} \quad (\text{B.13})$$

Finally, total output of the service sector is subject to the resource constraint:

$$Y_t = C_t + I_t + G_t + \psi_{I,t} \quad (\text{B.14})$$

where $\psi_{I,t}$ is the adjustment cost on investment aggregated across all households (from eq. B.9, $\psi_{I,t} \equiv \frac{1}{2} \psi_I \frac{(I_t(h) - I_{t-1}(h))^2}{I_{t-1}(h)}$).

B.1.4. Keynesian Households

In the full with non-Ricardian households, we assume that a fraction s_{kh} of the population consists of “Keynesian” households whose members consume their current after-tax income each period, and set their wage equal to the average wage of the optimizing households. Because all households face the same labor demand schedule, each Keynesian household works the same number of hours as the average optimizing household. Thus, the consumption of Keynesian households $C_t^K(h)$ is simply determined as

$$P_tC_t^K(h) = (1 - \tau_{Nt})W_t(h)N_t(h) - T_t,$$

where T_t denotes (net) lump-sum taxes. Consumption of the non-Keynesian households is given the consumption Euler equation derived by maximizing (B.8) subject to (B.9).

B.1.5. Production of capital services

We build on the model described above by incorporating a financial accelerator mechanism following the basic approach of Bernanke, Gertler and Gilchrist (1999). Thus, the intermediate goods producers rent capital services from entrepreneurs (at the price R_{Kt}) rather than directly from households. Entrepreneurs purchase capital from competitive capital goods producers, with the latter employing the same technology to transform investment goods into finished capital goods as described by equations B.10) and B.9). To finance the acquisition of physical capital, each entrepreneur combines his net worth with a loan from a bank, for which the entrepreneur must pay an external finance premium (over the risk-free interest rate set by the central bank) due to an agency problem. We follow Christiano, Motto and Rostagno (2008) by assuming that the debt contract between entrepreneurs and banks is written in nominal terms (rather than real terms as in Bernanke, Gertler and Gilchrist, 1999). Banks obtain funds to lend to the entrepreneurs by issuing deposits to households at the interest rate set by the central bank. By assuming perfect competition and free entry among banks and that all bank portfolios are well diversified (i.e., that each bank lends out to a continuum of entrepreneurs, whose default risk is independently distributed), it follows that banks make zero profits in each state of the economy and that there is no credit risk to households associated with bank deposits.^{B.1}

B.1.6. Solution and Calibration

To analyze the behavior of the model, we log-linearize the model's equations around the non-stochastic steady state. Nominal variables, such as the contract price and wage, are rendered stationary by suitable transformations. To solve the unconstrained version of the model, we compute the reduced-form solution of the model for a given set of parameters using the numerical algorithm of Anderson and Moore (1985), which provides an efficient implementation of the solution method proposed by Blanchard and Kahn (1980).

When we solve the model subject to the non-linear monetary policy rule (B.13), we use the techniques described in Hebden, Lindé and Svensson (2009). An important feature of the Hebden, Lindé and Svensson algorithm is that the duration of the liquidity trap is endogenous, and is affected by the size of the fiscal impetus. Their algorithm consists of adding a sequence of current and future innovations to the linear component of the policy rule to guarantee that the zero bound

^{B.1} We refer to Bernanke, Gertler and Gilchrist (1999) and Christiano, Motto and Rostagno (2008) for further details. An excellent exposition is also provided in Christiano, Trabandt and Walentin (2007).

constraint is satisfied given the economy’s state vector. The sequence of innovations is assumed to be correctly anticipated by private agents at each date. This solution method is easy to use, and well-suited to examine the implications of the zero bound constraint in models with large dimensional state spaces; moreover, it yields identical results to the method of Jung, Terinishi, and Watanabe (2005).

As in Section 2, we set the discount factor $\beta = 0.995$, and steady state (net) inflation $\pi = .005$, implying a steady state nominal interest rate of $i = .01$ at a quarterly rate. The subutility function over consumption is logarithmic, so that $\sigma = 1$, and the parameter determining the degree of habit persistence in consumption \varkappa is set at 0.6 (similar to the empirical estimate of Smets and Wouters 2003). The Frisch elasticity of labor supply $\frac{1}{\chi}$ of 0.4 is well within the range of most estimates from the empirical labor supply literature (see e.g. Domeij and Flodén, 2006).

The capital share parameter α is set to 0.35. The quarterly depreciation rate of the capital stock $\delta = 0.025$, implying an annual depreciation rate of 10 percent. We set the cost of adjusting investment parameter $\psi_I = 3$, which is somewhat smaller than the value estimated by Christiano, Eichenbaum, and Evans (2005) using a limited information approach; however, the analysis of Erceg, Guerrieri, and Gust (2006) suggests that a lower value may be better able to capture the unconditional volatility of investment.

We maintain the assumption of a relatively flat Phillips curve by setting the price contract duration parameter $\xi_p = 0.9$. As in Christiano, Eichenbaum and Evans (2005), we also allow for a fair amount of intrinsic persistence by setting the price indexation parameter $\iota_p = 0.9$. It bears emphasizing that our choice of ξ_p does not necessarily imply an average price contract duration of 10 quarters. Altig et al. (2011) show in a model very similar to ours that a low slope of the Phillips curve can be consistent with frequent price reoptimization if capital is firm-specific, at least provided that the steady-state markup is not too high, and it is costly to vary capital utilization; both of these conditions are satisfied in our model, as the steady state markup is 10 percent ($\theta_p = .10$), and capital utilization is fixed. Specifically, our choice of ξ_p implies a Phillips curve slope of about 0.007. Given strategic complementarities in wage-setting across households, the wage markup influences the slope of the wage Phillips curve. Our choices of a wage markup of $\theta_W = 1/3$ and a wage contract duration parameter of $\xi_w = 0.85$ — along with a wage indexation parameter of $\iota_w = 0.9$ - imply that wage inflation is about as responsive to the wage markup as price inflation is to the price markup.

The parameters of the monetary policy rule are set as $\gamma_i = 0.7$, $\gamma_\pi = 3$ and $\gamma_x = 0.25$.

These parameter choices are supported by simple regression analysis using instrumental variables over the 1993:Q1-2008:Q4 period. This analysis suggests that the response of the policy rate to inflation and the output gap has increased in recent years, which helps account for somewhat higher response coefficients than typically estimated when using sample periods which include the 1970s and 1980s. Overall, as noted in the main text, our calibration of the monetary policy rule and the Phillips Curve slope parameters tilts in the direction of reducing the sensitivity of inflation to macroeconomic shocks.

We set the population share of the Keynesian households to optimizing households, s_{kh} , to 0.47, which implies that the Keynesian households' share of total consumption is about 1/3. This calibration perhaps overstates the role of non-Ricardian households in affecting consumption behavior, but seems useful to help put plausible bounds on how the multiplier may vary with the degree of non-Ricardian behavior in consumption (recognizing that the CEE/SW workhorse model is a special case in which $s_{kh} = 0$ and there are no financial frictions). Our calibration of the parameters affecting the financial accelerator follow BGG (1999). Thus, the monitoring cost, μ , expressed as a proportion of entrepreneurs' total gross revenue, is 0.12. The default rate of entrepreneurs is 3 percent per year, and the variance of the idiosyncratic productivity to entrepreneurs is 0.28.

The share of government spending of total expenditure is set equal to 20 percent. The government debt to GDP ratio is 0.5, close to the total estimated U.S. federal government debt to output ratio at end-2009. The steady state capital income tax rate, τ_K , is set to 0.2, while the lump-sum tax revenue to GDP ratio is set to 0.02. For simplicity, we set the depreciation allowance $\delta\tau_K = 0$. Given these choices, the government's intertemporal budget constraint implies that labor income tax rate τ_N equals 0.27 in steady state. The parameters in the fiscal policy rule in equation (B.12) are set to $\varphi_\tau = 0.92$, $\varphi_b = 0.1$ following the evidence in Traum and Yang (2011), implying that the tax rule is not very aggressive. Importantly, given the low share of government revenue accounted for by lump-sum taxes, most of the variation in the government budget deficit reflects fluctuations in revenue from the capital and labor income tax (due to variations in the tax base), and the service cost of debt.